

**Imports & Exports Review
Cheese/SMP/WMP & Whey
Lactose**



Pillars consultancy
www.PILLARS-EG.COM
info@pillars-eg.com

Import Review

Imports : Totals By Category & Region

Imports: Category Review by Region :

Europe / N. America & Oceania Regions Country split by Category :
Country Imports Split by Category 2009 – 2011
Category Market Growth 2010 – 2011

Imports : Skimmed Milk

Total Category & Region Growth 2008-2011
by Country 2009-2011
Import by Product/ County 2009-2011
Category Analysis by Source

Imports :

Whole Milk Total Category & Regional Growth 2008-2011
Category Analysis by Source
Country / Product

Imports : Cheese

Total Category & Regional Growth 2008-2011
Region / Country /Class 2008-2011
Category – Country 2009-2011
Analysis by Source

Imports : Whey Total Category & Regional Growth 2008-2011

Whey Category / Country – Product
Product Country Analysis 2009-2011
Category Analysis by Source

Imports : Lactose

Total Category & Regional Growth 2008-2011
Region/ Category – Product
Category Analysis by Source

Exports Total Categories review

Export Totals Overview by Region
Exports : Skimmed Milk Region Split 2009-2011
Exports : Skimmed Milk Product Split by Market 2008-2011

Exports : Whey Total Market / Region

Exports : Whey Exports Split by Product/ Country 2008-2011
Exports : Whole Milk
Exports : Whole Milk Split by Product/ Country 2008-2011

Exports : Cheese Total Exports :

Annual Split by Region 2008-2011
Total Exports / Export Market - Country / Product Class 2008-2011
Annual Split by Category 08-11
Annual Split by Category / Market 08-11
Annual Split by Category 08-11
Exports : Lactose Split by Product/ Country 2008-2011



Import Review

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- [Skimmed Milk](#)
- [Whole Milk](#)
- [Cheese](#)
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Exports Review

- [Total Market Review](#)
- [Skimmed Milk](#)
- [Whole Milk](#)
- [Cheese](#)
- [Whey](#)
- [Lactose](#)

Imports : Totals By Category & Region



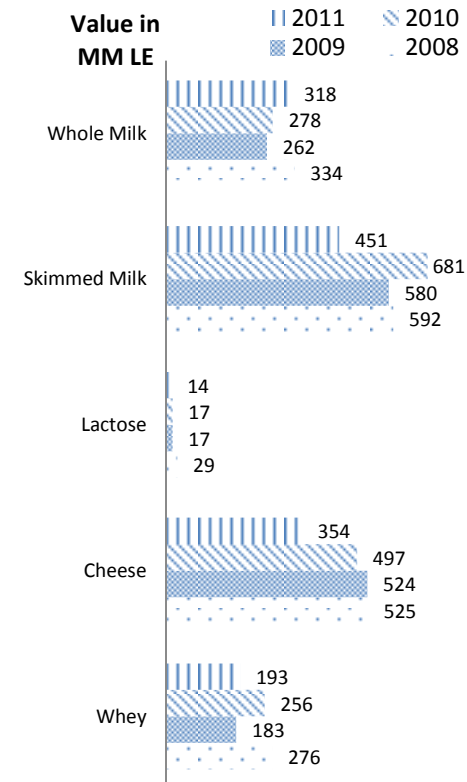
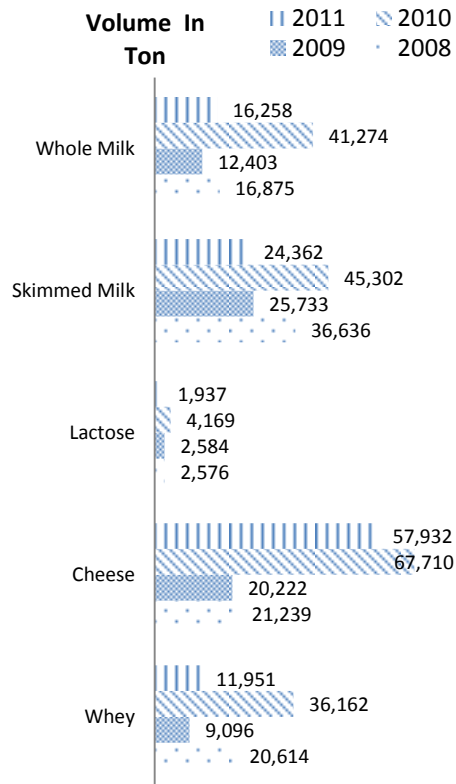
Egypt

Volume

	2008	2009	2010	2011	Total
Whey	20,614	9,096	36,162	11,951	77,823
Cheese	21,239	20,222	67,710	57,932	167,103
Lactose	2,576	2,584	4,169	1,937	11,266
Skimmed Milk	36,636	25,733	45,302	24,362	132,033
Whole Milk	16,875	12,403	41,274	16,258	86,810
Total	97,940	70,038	194,616	112,439	475,033

Value

	2008	2009	2010	2011	Total
Whey	276	183	256	193	908
Cheese	525	524	497	354	1,901
Lactose	29	17	17	14	76
Skimmed Milk	592	580	681	451	2,305
Whole Milk	334	262	278	318	1,193
Total	1,757	1,566	1,730	1,330	6,382



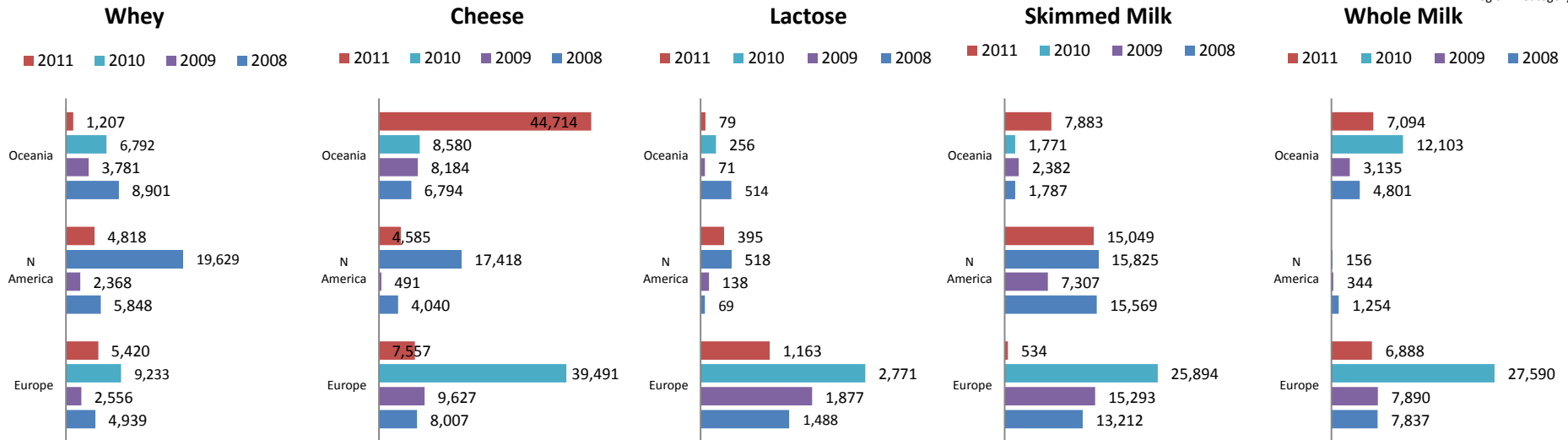
Imports: Category Review by Region :



Egypt

Region	Whey				Cheese				Lactose				Skimmed Milk				Whole Milk				Total
	2008	2009	2010	2011	2008	2009	2010	2011	2008	2009	2010	2011	2008	2009	2010	2011	2008	2009	2010	2011	
Africa					250	1	78	144					16				64	51			604
Asia	469	85	192		1,118	572	37		359	319	624	300	5,369	473	1,089	534	2,096	159	980	178	14,952
Europe	4,939	2,556	9,233	5,420	8,007	9,627	39,491	7,557	1,488	1,877	2,771	1,163	13,212	15,293	25,894	15,049	7,837	7,890	27,590	6,888	213,783
L America	168	62		51	183	522	175	75	108				192	115	630	152	699	645	445	2,081	6,303
M East	259	244	316	455	788	737	1,843	857	38	179				49	92	228	124	179	156	18	6,562
N America	5,848	2,368	19,629	4,818	4,040	491	17,418	4,585	69	138	518	395	15,569	7,307	15,825	7,883	1,254	344			108,500
Oceania	8,901	3,781	6,792	1,207	6,794	8,184	8,580	44,714	514	71	256	79	1,787	2,382	1,771	516	4,801	3,135	12,103	7,094	123,462
Others					57	88	87														232
Russia	31						1						491	114							637
Total	20,614	9,096	36,162	11,951	21,239	20,222	67,710	57,932	2,576	2,584	4,169	1,937	36,636	25,733	45,302	24,362	16,875	12,403	41,274	16,258	475,033
Increase %	298%				235%				61%				76%				233%				

Region ^ Category YOY



	Whey 298%			Cheese 235%			Lactose 61%			SMP 76%			WMP 233%		
	2009	2010	Increase %	2009	2010	Increase %	2009	2010	Increase %	2009	2010	Increase %	2009	2010	Increase %
Europe	2,556	9,233	261%	9,627	39,491	310%	1,877	2,771	48%	15,293	25,894	69%	7,890	27,590	250%
N America	2,368	19,629	729%	491	17,418	3447%	138	518	275%	7,307	15,825	117%	344		-100%
Oceania	3,781	6,792	80%	8,184	8,580	5%	71	256	261%	2,382	1,771	-26%	3,135	12,103	286%

Europe / N. America & Oceania Regions

Country split by Category :



Egypt

Region	Country	Country	Whey				Cheese				Lactose				Skimmed Milk				Whole Milk			
			2008	2009	2010	2011	2008	2009	2010	2011	2008	2009	2010	2011	2008	2009	2010	2011	2008	2009	2010	2011
Europe	Germany	51,806	314	<u>39</u>	<u>2,437</u>	360	263	525	25,942	53	863	<u>772</u>	<u>1,159</u>	264	2,760	<u>3,388</u>	<u>7,225</u>	5,418	23			
	Denmark	27,980	61		39		784	906	2,335	720					39	377	368	591	1,525	<u>1,908</u>	<u>14,287</u>	4,041
	Sweden	23,784							1				2		993	3,233	3,223	2,381	3,170	<u>3,125</u>	<u>5,517</u>	2,139
	France	22,869	3,239	<u>1,183</u>	<u>4,327</u>	3,201	125	157	169	44	145	45	42	43	297	<u>1,218</u>	<u>3,444</u>	2,482	360	1,269	931	149
	Netherlands	21,228	201	62	944	811	3,040	3,046	3,593	3,976	191	<u>567</u>	<u>1,117</u>	733		188	936	100	590	367	686	78
	Poland	12,313	313	344	183	391	1,550	<u>959</u>	<u>3,681</u>	1,676					707	385	1,267	652	32	78	94	
	Ukraine	10,256	68	150	667	254			62						4,378	1,346	686	1,372	969	59	221	25
	Belgium	9,658			20				32						206	848	1,680	488	<u>177</u>	<u>571</u>	<u>5,180</u>	455
	Ireland	9,294				51	1,343	3,156	2,759	987						102	804	71			22	
	Switzerland	8,202		212	161	177	59	34	180	32	4	5			2,042	<u>1,570</u>	<u>3,074</u>	582			72	
	Finland	5,412	284	76	51	127					82				530	1,539	1,841	862			21	
	EEC	3,999	443	191	165		107	106	3		20		123		479	429	240		754	271	668	
	Italy	2,385		134	67		343	277	397	23	59	167	204	120	195	136			262			
	UK	2,123			32		337	286	255	26	9	320	124		49	135	495	51			4	
	Belarus	692													381	183	128					
	Greece	404						29	24	5					50	11	184				101	
	Lithuania	356	15	143													198					
	Czech	290		2	32											206	49					
	Spain	209			2			85			114			2								6
	Iceland	132													104		28					
Bulgaria	119			106				9	4													
Cyprus	97					16	19	55	7													
Austria	77					39	1	30	7													
Estonia	49				49																	
Montenegro	23															23						
Latvia	21		21																			
Croatia	2	2																				
Slovenia	1							1														
Norway																						
			4,939	2,556	9,233	5,420	8,007	9,627	39,491	7,557	1,488	1,877	2,771	1,163	13,212	15,293	25,894	15,049	7,837	7,890	27,590	6,888
N America	U.S.A.	86,820	952	454	12,705	2,618	4,040	467	17,418	4,585	49	110	447	294	13,350	5,348	15,033	7,604	1,254	91		
	Canada	21,680	4,896	1,913	6,925	2,200		24		19	28	71	101	2,219	1,959	791	279			253		
			5,848	2,368	19,629	4,818	4,040	491	17,418	4,585	69	138	518	395	15,569	7,307	15,825	7,883	1,254	344		
Oceania	New Zealand	69,326	7,668	2,674	5,849	988	5,512	6,192	6,832	1,822	514	71	256	79	1,143	1,858	1,296	415	4,721	2,981	11,570	6,886
	Australia	54,136	1,233	1,107	943	219	1,282	1,992	1,748	42,892					644	524	475	101	80	155	533	208
			8,901	3,781	6,792	1,207	6,794	8,184	8,580	44,714	514	71	256	79	1,787	2,382	1,771	516	4,801	3,135	12,103	7,094
			19,729	8,705	35,655	11,444	19,472	19,072	66,845	57,555	2,071	2,852	3,548	1,637	30,568	24,982	43,490	23,448	13,892	11,370	39,693	13,981

Country Imports Split by Category 2009 - 2011



Egypt

Country	Total	Whey						Cheese						Lactose						Skimmed Milk						Whole Milk									
		Volume			Vol. Share			Volume			Vol. Share			Volume			Vol. Share			Volume			Vol. Share			Volume			Vol. Share						
		2009	2010	2011	10%	11%	+/-	2009	2010	2011	10%	11%	+/-	2009	2010	2011	10%	11%	+/-	2009	2010	2011	10%	11%	+/-	2009	2010	2011	10%	11%	+/-				
U.S.A.	86,820	454	12,705	2,618	35%	22%	-13%	467	17,418	4,585	26%	8%	-18%	110	447	294	11%	15%	4%	5,348	15,033	7,604	33%	31%	-2%	91									
New Zealand	69,326	2,674	5,849	988	16%	8%	-8%	6,192	6,832	1,822	10%	3%	-7%	71	256	79	6%	4%	-2%	1,858	1,296	415	3%	2%	-1%	2,981	11,570	6,886	28%	42%	14%				
Australia	54,136	1,107	943	219	3%	2%	-1%	1,992	1,748	42,892	3%	74%	71%	0%						524	475	101	1%	-1%	155	533	208	1%	1%						
Germany	51,806	39	2,437	360	7%	3%	-4%	525	25,942	53	38%	-38%	772	1,159	264	28%	14%	-14%	3,388	7,225	5,418	16%	22%	6%	23										
Denmark	27,980	39						906	2,335	720	3%	1%	-2%							377	368	591	1%	2%	2%	1,908	14,287	4,041	35%	25%	-10%				
Sweden	23,784							1						2						3,233	3,223	2,381	7%	10%	3%	3,125	5,517	2,139	13%	13%					
France	22,869	1,183	4,327	3,201	12%	27%	15%	157	169	44							45	42	43	1%	2%	1%	1,218	3,444	2,482	8%	10%	3%	1,269	931	149	2%	1%	-1%	
Canada	21,680	1,913	6,925	2,200	19%	18%	-1%	24						28	71	101	2%	5%	4%	1,959	791	279	2%	1%	-1%	253									
Netherlands	21,228	62	944	811	3%	7%	4%	3,046	3,593	3,976	5%	7%	2%	567	1,117	733	27%	38%	11%	188	936	100	2%	-2%	367	686	78	2%	-1%						
Poland	12,313	344	183	391	1%	3%	3%	959	3,681	1,676	5%	3%	-3%							385	1,267	652	3%	3%	0%	78	94	0%			0%	0%			
Ukraine	10,256	150	667	254	2%	2%							62						1,346	686	1,372	2%	6%	4%	59	221	25	1%							
Belgium	9,658	20						32												848	1,680	488	4%	2%	-2%	571	5,180	455	13%	3%	-10%				
India	9,466	155						283	33							27							76	543	1%			-1%	105						
Ireland	9,294	51						3,156	2,759	987	4%	2%	-2%							102	804	71	2%	-1%	22										
Switzerland	8,202	212	161	177	1%	1%	34	180	32							5							1,570	3,074	582	7%	2%	-4%	72						
Finland	5,412	76	51	127	1%	1%													1,539						1,841	862	4%	4%	-1%	21					
EEC	3,999	191	165							106	3							123			3%	-3%	429	240	1%			-1%	271	668	2%		-2%		
Argentina	3,676	62	51						460	122	75																			90	445	1,776	1%	11%	10%
Italy	2,385	134	67							277	397	23	1%	-1%	167	204	120	5%	6%	1%	136														
Singapore	2,359	40	17													7							200	512	534	1%	2%	1%	84	786	178	2%	1%	-1%	
Turkey	2,315	244	304	455	1%	4%	3%	97	262	165													49	83	228	1%	1%	1%	1	18					
KSA	2,305	13						296	702	351	1%	1%							7						52	132									
UK	2,123	32						286	255	26							320	124	3%			0%	-3%	135	495	51	1%	0%	-1%	4					
Uruguay	2,082							45	40													115	630	152	1%	1%	-1%	460	305			0%	2%	2%	
China	1,966	32						202	1							222	624	300	15%	15%	1%	49	1	7											
Syria	1,461							280	638	282							178						45												

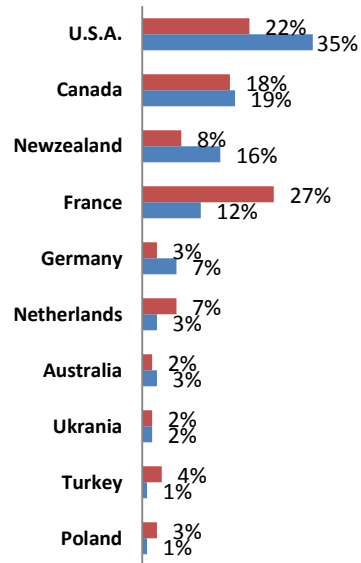
Category Market Growth 2010 - 2011



Egypt

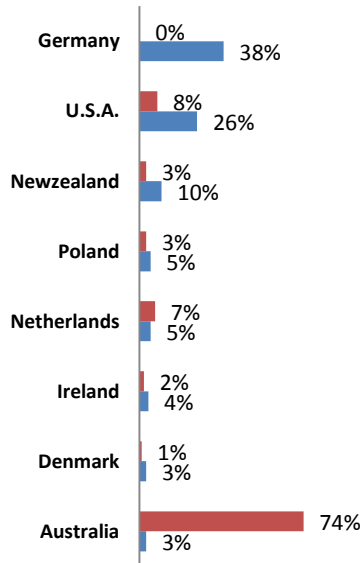
Whey

■ 2011 ■ 2010



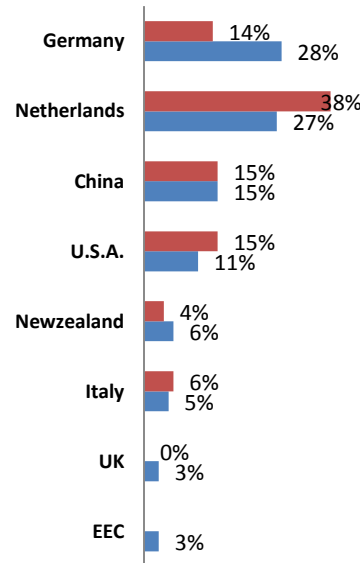
Cheese

■ 2011 ■ 2010



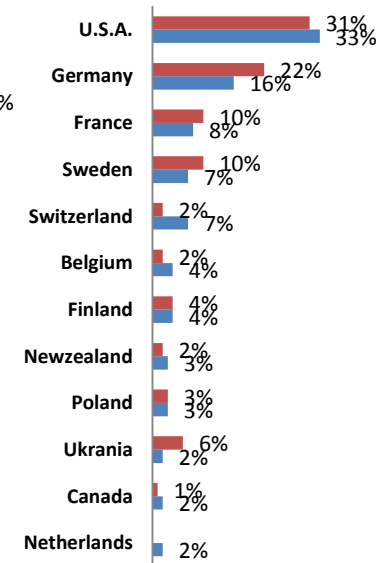
Lactose

■ 2011 ■ 2010



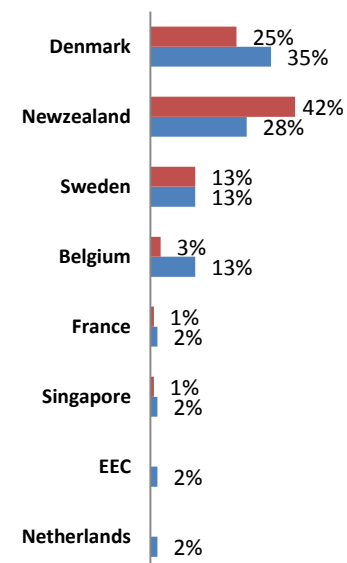
SMP

■ 2011 ■ 2010



WMP

■ 2011 ■ 2010



Whey

Vol. Share

	2010	2011	2010	2011	+/-
France	4,327	3,201	12%	27%	15%
U.S.A.	12,705	2,618	35%	22%	-13%
Canada	6,925	2,200	19%	18%	-1%
N Zealand	5,849	988	16%	8%	-8%
Netherlands	944	811	3%	7%	4%
Turkey	304	455	1%	4%	3%
Poland	183	391	1%	3%	3%
Germany	2,437	360	7%	3%	-4%
Ukrania	667	254	2%	2%	0%
Australia	943	219	3%	2%	-1%
Switzerland	161	177	1%	1%	0%
Finland	51	127	1%	1%	0%
Argentina		51			

Cheese

Vol. Share

	2010	2011	10	11	+/-
Germany	25,942	53	38%		-38%
U.S.A.	17,418	4,585	26%	8%	-18%
N Zealand	6,832	1,822	10%	3%	-7%
Netherlands	3,593	3,976	5%	7%	2%
Poland	3,681	1,676	5%	3%	-3%
Ireland	2,759	987	4%	2%	-2%
Australia	1,748	42,892	3%	74%	71%
Denmark	2,335	720	3%	1%	-2%
Italy	397	23	1%	1%	-1%
KSA	702	351	1%	1%	0%

Lactose

Vol. Share

	2010	2011	2010	2011	+/-
Germany	1,159	264	28%	14%	-14%
Netherlands	1,117	733	27%	38%	11%
China	624	300	15%	15%	1%
U.S.A.	447	294	11%	15%	4%
N Zealand	256	79	6%	4%	-2%
Italy	204	120	5%	6%	1%
EEC	123		3%		-3%
UK	124		3%	0%	-3%
Canada	71	101	2%	5%	4%
France	42	43	1%	2%	1%

Skimmed Milk

Vol. Share

	2010	2011	2010	2011	+/-
U.S.A.	15,033	7,604	33%	31%	-2%
Germany	7,225	5,418	16%	22%	6%
France	3,444	2,482	8%	10%	3%
Switzerland	3,074	582	7%	2%	-4%
Sweden	3,223	2,381	7%	10%	3%
Finland	1,841	862	4%	4%	-1%
Belgium	1,680	488	4%	2%	-2%
N Zealand	1,296	415	3%	2%	-1%
Poland	1,267	652	3%	3%	0%
Netherlands	936	100	2%		-2%
Canada	791	279	2%	1%	-1%
Ireland	804	71	2%		-1%
Ukrania	686	1,372	2%	6%	4%

Whole Milk

Vol. Share

	2010	2011	2010	2011	+/-
Denmark	14,287	4,041	35%	25%	-10%
Newzealand	11,570	6,886	28%	42%	14%
Sweden	5,517	2,139	13%	13%	0%
Belgium	5,180	455	13%	3%	-10%
France	931	149	2%	1%	-1%
Netherlands	686	78	2%		-1%
EEC	668		2%		-2%
Singapore	786	178	2%	1%	-1%
Ukrania	221	25	1%		-1%

Imports : Skimmed Milk

Total Category & Region Growth 2008-2011



Egypt

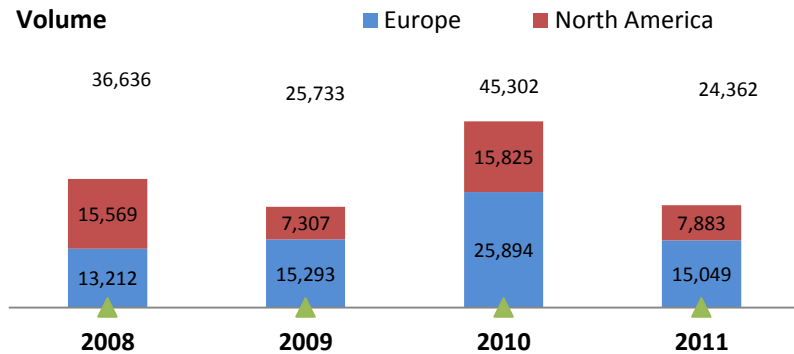
SMP Value Growth 08-11

Region	2008	2009	2010	2011	Total	2009	2010	2011
Africa						0.0%	0.0%	0.0%
Asia	115	11	16	9	151	1.9%	2.3%	2.0%
Europe	179	373	404	286	1,242	64.3%	59.3%	63.4%
Latin America	14	2	8	3	27	0.3%	1.2%	0.7%
Middle East		1	1	4	6	0.2%	0.1%	0.9%
North America	242	133	230	138	744	22.9%	33.8%	30.6%
Oceania	30	53	23	11	116	9.1%	3.4%	2.4%
Russia	12	6			18	1.0%	0.0%	0.0%
Total	592	580	681	451	2,305	99.8%	100.1%	100.0%

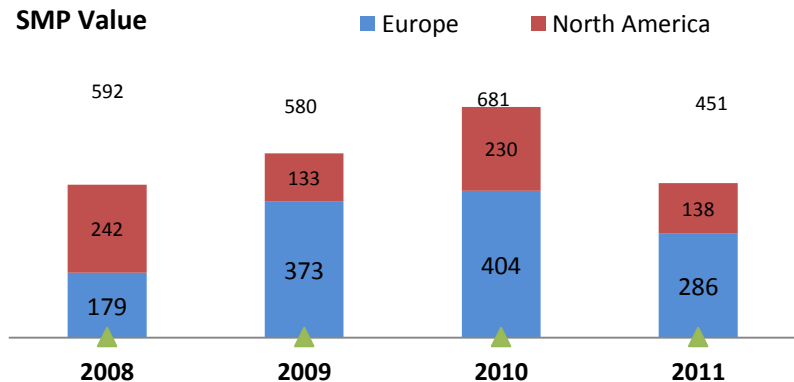
SMP Volume Growth 08-11

Region	2008	2009	2010	2011	Total
Africa	16				16
Asia	5,369	473	1,089	534	7,466
Europe	13,212	15,293	25,894	15,049	69,448
Latin America	192	115	630	152	1,089
Middle East		49	92	228	369
North America	15,569	7,307	15,825	7,883	46,584
Oceania	1,787	2,382	1,771	516	6,456
Russia	491	114			605
Total	36,636	25,733	45,302	24,362	132,033

Volume



SMP Value



Top Import countries :

	2008	2009	2010	2011	
U.S.A.	41,335	13,350	5,348	15,033	7,604
Germany	18,791	2,760	3,388	7,225	5,418
Sweden	9,829	993	3,233	3,223	2,381
Ukrania	7,782	4,378	1,346	686	1,372
France	7,441	297	1,218	3,444	2,482
Switzerland	7,268	2,042	1,570	3,074	582
India	5,772	5,153	76	543	
Canada	5,249	2,219	1,959	791	279
Finland	4,772	530	1,539	1,841	862
Newzealand	4,712	1,143	1,858	1,296	415
Belgium	3,222	206	848	1,680	488
Poland	3,012	707	385	1,267	652
Australia	1,745	644	524	475	101
Denmark	1,375	39	377	368	591
Singapore	1,246		200	512	534
Netherlands	1,224		188	936	100
ECC	1,148	479	429	240	
Ireland	977		102	804	71
Total	132,033	36,636	25,733	45,302	24,362

Imports : Skimmed Milk by Country 2009-2011



Egypt

4.2.10.10
Milk for infant, Fat
LT 1.5%

(4.2.10.20)
Milk, concentrated GT
20 KG Sweetened
FAT LT 1.5%

4.2.10.90
Milk in packages,
concentrated or
Sweetened FAT LT 1.5%

Region	Country	total	2008	2009	2010	2011	Total			0402100010				0402100020				0402100090			
							0402100010	0402100020	0402100090	2008	2009	2010	2011	2008	2009	2010	2011	2008	2009	2010	2011
Europe	Germany	18,791	2,760	3,388	7,225	5,418	88	14,442	4,261	-	-	88	1,777	2,206	5,364	5,095	983	1,182	1,773	323	
	Sweden	9,829	993	3,233	3,223	2,381	442	3,618	5,770	202	-	240	29	951	1,241	1,396	763	2,281	1,742	984	
	Ukrania	7,782	4,378	1,346	686	1,372	150	3,639	3,993	150	-	-	1,247	705	467	1,219	2,981	640	219	152	
	France	7,441	297	1,218	3,444	2,482	161	3,182	4,098	97	18	46	15	461	1,317	1,389	185	739	2,081	1,093	
	Switzerland	7,268	2,042	1,570	3,074	582	582	2,966	3,720	376	206	-	910	348	1,606	102	756	1,015	1,469	480	
	Finland	4,772	530	1,539	1,841	862	-	1,940	2,832	-	-	-	-	536	642	762	530	1,003	1,199	100	
	Belgium	3,222	206	848	1,680	488	59	1,315	1,848	-	59	-	-	335	705	276	206	455	975	212	
	Poland	3,012	707	385	1,267	652	194	1,178	1,640	95	-	73	25	32	143	376	627	580	241	818	
	Denmark	1,375	39	377	368	591	-	691	684	-	-	-	-	15	170	250	256	24	206	118	335
	Netherlands	1,224	-	188	936	100	-	909	315	-	-	-	-	143	666	100	-	45	270	-	
	EEC	1,148	479	429	240	-	19	32	1,097	-	19	-	-	31	1	-	-	448	410	239	
	Ireland	977	-	102	804	71	-	596	381	-	-	-	-	-	102	423	71	-	-	381	
	UK	730	49	135	495	51	-	444	286	-	-	-	-	116	277	51	49	19	217	-	
	Belarus	692	381	183	128	-	-	230	462	-	-	-	-	203	27	-	-	178	156	128	
	Italy	331	195	136	-	-	-	225	107	-	-	-	-	195	29	-	-	107	-	-	
	Czech	256	-	206	49	-	-	206	49	-	-	-	-	-	206	-	-	-	-	49	
	Greece	245	50	11	184	-	-	50	195	-	-	-	-	50	-	-	-	-	11	184	
	Lithuania	198	-	-	198	-	-	198	-	-	-	-	-	-	-	198	-	-	-	-	
Iceland	132	104	-	28	-	-	28	104	-	-	-	-	-	-	28	-	104	-	-		
Montenegro	23	-	-	23	-	-	23	-	-	-	-	-	-	-	23	-	-	-	-		
		69,448	13,210	15,294	25,893	15,050				920	302	447	25	4,504	6,478	13,584	11,344	7,787	8,510	11,862	3,679
N. America	U.S.A.	41,335	13,350	5,348	15,033	7,604	1,605	20,790	18,940	455	611	539	-	3,795	2,197	8,664	6,133	9,099	2,540	5,830	1,470
	Canada	5,249	2,219	1,959	791	279	-	1,991	3,258	-	-	-	-	435	1,251	229	76	1,784	708	562	203
		46,584	15,569	7,307	15,824	7,883															

Imports : Skimmed Milk

Import by Product/ County 2009-2011



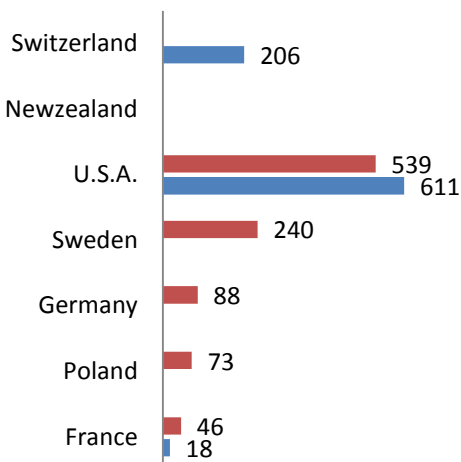
Egypt

4.2.10.10

Milk for infant, Fat LT 1.5%

0402100010	Volume				Vol Share			+/-
	Total	2008	2009	2010	2010	2011	+/-	
Poland	194	95		73	25	7%	64%	57%
Newzealand	14				14	0%	36%	36%
U.S.A.	1,605	455	611	539	54%	0%	-54%	
Sweden	442	202		240	24%	0%	-24%	
Germany	88			88	9%	0%	-9%	
France	161	97	18	46	5%	0%	-5%	
KSA	6			6	1%	0%	-1%	
UAE	2			2	0%	0%	0%	
Switzerland	582	376	206		0%	0%	0%	
India	480	480			0%	0%	0%	
Australia	201	201			0%	0%	0%	
Ukrania	150	150			0%	0%	0%	
Total	4,037	2,090	913	994	40			

■ 2010 ■ 2009



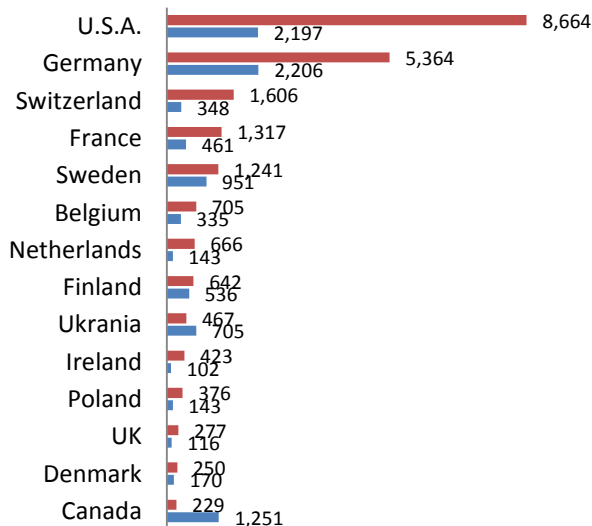
- Clear Exit of this market in 2011
- Mainly importing from Poland and New Zealand

(4.2.10.20)

Milk, concentrated GT 20 KG Sweetened FAT LT 1.5%

0402100020	Volume				Vol. Share			+/-
	Total	2008	2009	2010	2010	2011	+/-	
U.S.A.	20,790	3,795	2,197	8,664	35%	33%	-2%	
Germany	14,442	1,777	2,206	5,364	22%	27%	6%	
Sweden	3,618	29	951	1,241	5%	7%	2%	
France	3,182	15	461	1,317	5%	7%	2%	
Ukrania	3,639	1,247	705	467	2%	7%	5%	
Finland	1,940		536	642	3%	4%	1%	
Poland	1,178	32	143	376	2%	3%	2%	
Singapore	856		187	338	3%	1%	0%	
New Zealand	3,252	321	1,386	1,216	5%	2%	-3%	
Belgium	1,315		335	705	3%	1%	-1%	
Denmark	691	15	170	250	1%	1%	0%	
Total	65,312	10,009	11,959	24,702	18,642			

■ 2010 ■ 2009



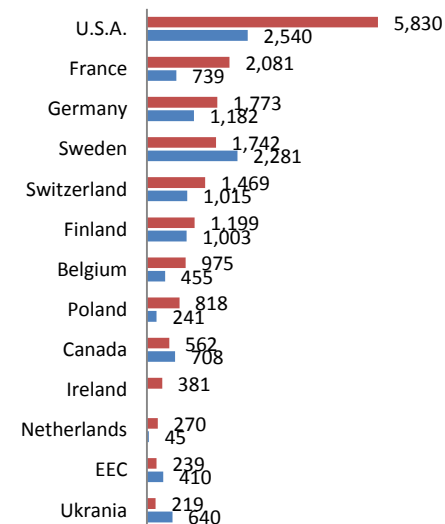
- Dominated by USA & Germany with 35% 27% respectively
- Imports increased by around 300% in 2010 versus 2009
- Decrease in volume share by 2% in 2011

4.2.10.90

Milk in packages, concentrated or Sweetened FAT LT 1.5%

0402100090	Volume				Vol. Share			+/-
	Total	2008	2009	2010	2010	2011	+/-	
U.S.A.	18,940	9,099	2,540	5,830	1,470	30%	26%	-4%
France	4,098	185	739	2,081	1,093	11%	19%	9%
Sweden	5,770	763	2,281	1,742	984	9%	17%	8%
Switzerland	3,720	756	1,015	1,469	480	7%	8%	1%
Denmark	684	24	206	118	335	1%	6%	5%
Germany	4,261	983	1,182	1,773	323	9%	6%	-3%
Belgium	1,848	206	455	975	212	5%	4%	-1%
Canada	3,258	1,784	708	562	203	3%	4%	1%
Singapore	390		13	174	203	1%	4%	3%
Ukraine	3,993	2,981	640	219	152	1%	3%	2%
Finland	2,832	530	1,003	1,199	100	6%	2%	-4%
New Zealand	1,445	822	471	80	73	0%	1%	1%
Total	62,684	24,537	12,861	19,605	5,680	100%	100%	

■ 2010 ■ 2009



- Dominated by USA 30% , competing only with imports from France
- & France with 30% Imports Increased by around 300% in 2010 versus 2009
- Decrease in volume share by 4% in 2011

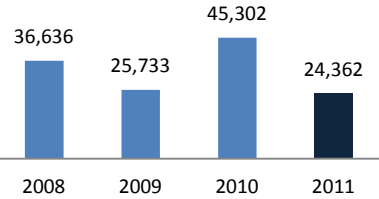
Imports : Skimmed Milk

Category Analysis by Source

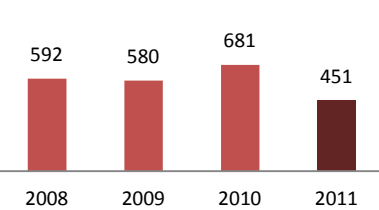


Egypt

Skimmed Milk Volumes



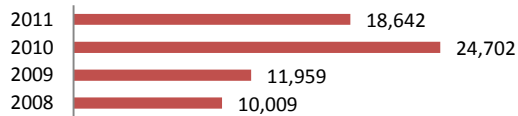
Skimmed Milk Value



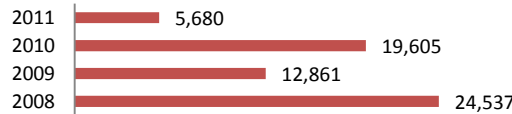
Imports by Category /Country:

Product	Year	U.S.A.	Germany	Sweden	Ukrania	France	Switzerland	India	Canada	Finland	Newzealand	Belgium	Poland	Australia	Denmark		
0402100020	65,312	2008	10,009	3,795	1,777	29	1,247	15	910	325	435	321	1,386	335	143	331	15
		2009	11,959	2,197	2,206	951	705	461	348	76	1,251	536	1,386	335	143	362	170
		2010	24,702	8,664	5,364	1,241	467	1,317	1,606	285	229	642	1,216	705	376	384	250
		2011	18,642	6,133	5,095	1,396	1,219	1,389	102		76	762	328	276	627	101	256
			65,312	20,790	14,442	3,618	3,639	3,182	2,966	685	1,991	1,940	3,252	1,315	1,178	1,177	691
0402100090	62,684	2008	24,537	9,099	983	763	2,981	185	756	4,349	1,784	530	822	206	580	112	24
		2009	12,861	2,540	1,182	2,281	640	739	1,015	708	1,003	471	455	241	163	206	
		2010	19,605	5,830	1,773	1,742	219	2,081	1,469	258	562	1,199	80	975	818	91	118
		2011	5,680	1,470	323	984	152	1,093	480		203	100	73	212		335	
			62,684	18,940	4,261	5,770	3,993	4,098	3,720	4,607	3,258	2,832	1,445	1,848	1,640	366	684
0402100010	4,037	2008	2,090	455		202	150	97	376	480				95	201		
		2009	913	611				18	206				59				
		2010	994	539	88	240		46							73		
		2011	40										14		25		
			4,037	1,605	88	442	150	161	582	480			14	59	194	201	
		132,033	132,033	41,335	18,791	9,829	7,782	7,441	7,268	5,772	5,249	4,772	4,712	3,222	3,012	1,745	1,375

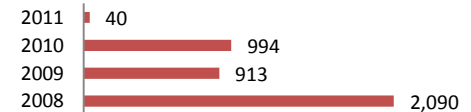
Milk, concentrated GT 20 KG Sweetening , FAT LT 1.5% (4.2.10.20)



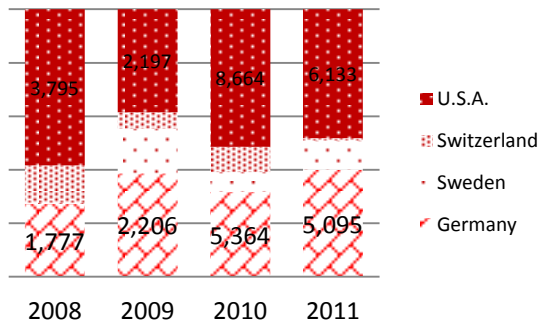
Milk in packages, concentrated or containing Sweetened FAT LT 1.5% (4.2.10.90)



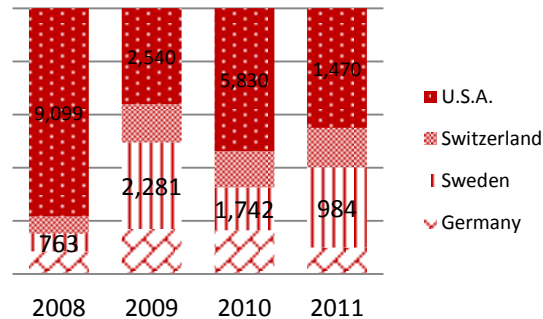
Milk for infant, Fat LT 1.5% (4.2.10.10)



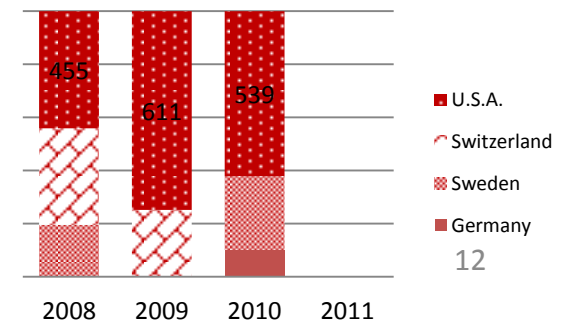
0402100020



0402100090



0402100010



Imports : Whole Milk

Total Category & Regional Growth 2008-2011



Egypt

Value Share

Region	2008	2009	2010	2011	Total	2009	2010	2011
Africa	1	1			2	0.2%	0.0%	0.0%
Asia	34	3	5	3	45	1.3%	1.7%	0.9%
Europe	143	178	204	136	661	67.8%	73.4%	42.9%
L America	24	10	3	16	54	3.9%	1.1%	5.1%
Middle East	3	3	2		8	1.2%	0.6%	0.1%
N America	22	5			27	2.0%	0.0%	0.0%
Oceania	107	62	64	162	396	23.6%	23.2%	51.0%
Total	36,636	25,733	45,302	24,362	132,033	100.0%	100.0%	100.0%

Values in MM LE and Volumes in Tones

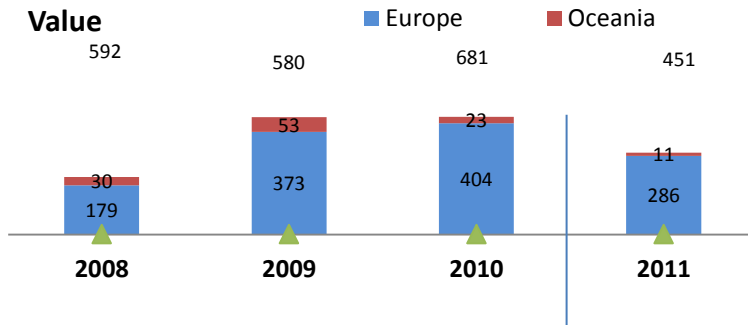
Volume Share

Region	2008	2009	2010	2011	Total
Africa	64	51			116
Asia	2,096	159	980	178	3,413
Europe	7,837	7,890	27,590	6,888	50,205
Latin America	699	645	445	2,081	3,870
Middle East	124	179	156	18	476
North America	1,254	344			1,598
Oceania	4,801	3,135	12,103	7,094	27,132
Total	16,875	12,403	41,274	16,258	86,810

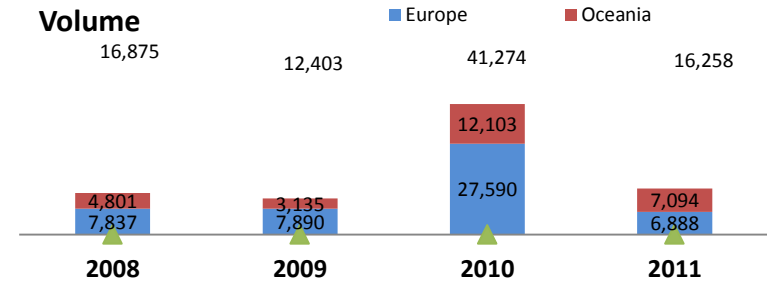
Values in MM LE and Volumes in Tones

94%

Value



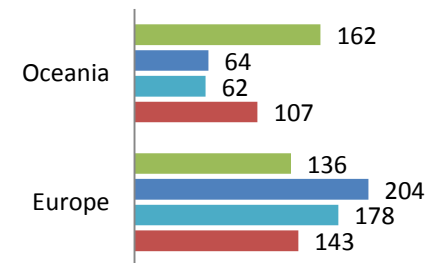
Volume



	2008	2009	2010	2011
New Zealand	26,157	4,721	2,981	11,570
Denmark	21,761	1,525	1,908	14,287
Sweden	13,952	3,170	3,125	5,517
Belgium	6,383	177	571	5,180
France	2,708	360	1,269	931
Argentina	2,561	250	90	445
India	2,027	1,922		105
Netherlands	1,720	590	367	686
EEC	1,693	754	271	668
U.S.A.	1,345	1,254	91	
Ukraine	1,274	969	59	221
Singapore	1,048		84	786
Uruguay	1,032	268	460	305
Australia	976	80	155	533
KSA	308	123	52	132
Italy		262		
Total	86,810	16,875	12,403	41,274

WMP Value Growth 2009-2011

2011 2010 2009 2008



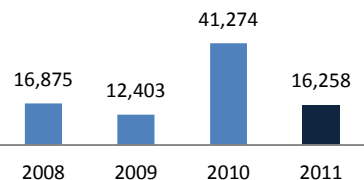
Imports : Whole Milk

Category Analysis by Source

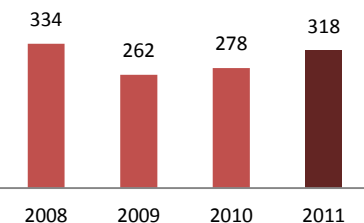


Egypt

Whole Milk Volumes



Whole Milk Value

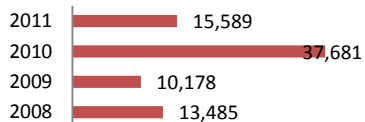


WMP Volumes

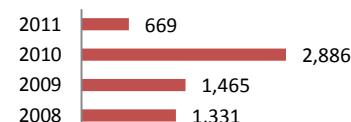
Product Code	Year	Volume	New Zealand	Denmark	Sweden	Belgium	France	Argentina	India	Netherlands	EEC	U.S.A.	Ukraine	Singapore	Uruguay	Australia	KSA	Italy	Canada	
0402219190	2008	76,933	13,485	3,786	762	3,170	48	205	250	1,634	523	571	1,038	921	268	18	9	24		
	2009	10,178	2,617	1,028	3,125	512	946	90		231	271		59	84	421	48			253	
	2010	15,589	6,886	3,425	2,139	455	149	1,776		25			25	178	305	208				
	2011	16,258	6,350	2,886	2,152	616				52										
0402219900	2008	6,350	1,331	70	762						39	183						114		
	2009	1,465	208	880						136		91						52		
	2010	2,886	301	2,152						300								132		
	2011	669	669	616						52										
0402219110	2008	2,989	1,932	865		129	155		288	27		151	47						238	
	2009	588	588	156		59	323									38				
	2010	469	469				259		100							109				
	2011	2,989	1,021	1,021		188	737		388	27		151	47		38	109			238	
0402211000	2008	512	127									66				62				
	2009	171	171													106				
	2010	214	214													125				
	2011	512	512									66				293				
0402212000	2008	25	1									66								
	2009	1	1																	
	2010	24	24																	
	2011	25	25																	
Total	2008	86,810	86,810	26,157	21,761	13,952	6,383	2,708	2,561	2,027	1,720	1,693	1,345	1,274	1,048	1,032	976	308	262	253

#WMP Product^YOY ^ Country.xls

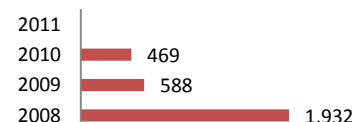
0402219190
Milk, -powder, packages of 20 + KG



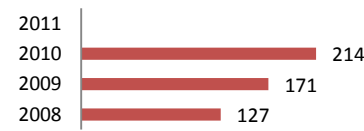
0402219900
Milk, - powder, Fat GT 1.5%



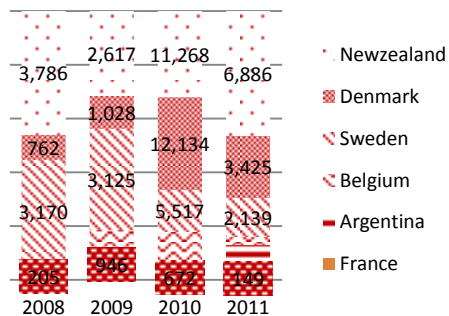
402219110
Milk, in powder, 10 To 20 KG not Sweetened



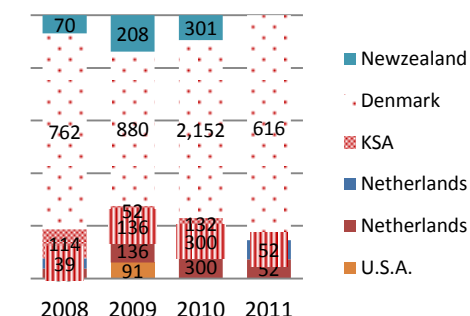
0402211000
Milk - infant Half - in powder, Fat LT 1.5%



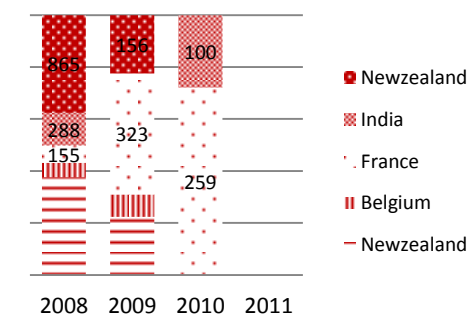
0402219190



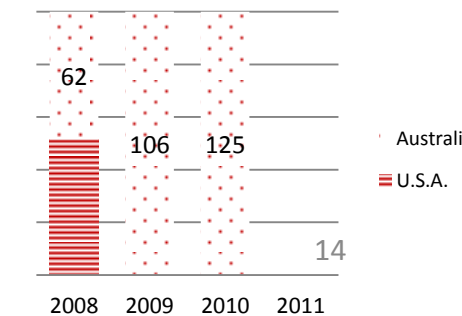
0402219900



402219110



0402211000



Imports : Whole Milk

Country / Product



Egypt

		Total	040221	040221	040221	040221	0402211000			0402212000			0402219110			0402219190				0402219900				
		1000	2000	9110	9190	9900	2008	2009	2010	2008	2009	2010	2008	2009	2010	2008	2009	2010	2011	2008	2009	2010	2011	
		Total	Total	Total	Total	Total																		
Africa	Kenya	64			24	40									24					40				
	Libya																							
	Morocco	51			51										51									
		116			75	40									24	51				40				
Asia	India	2,027		388	1,639							288	100		1,634		4							
	Indonesia	106	34		10	61		34								10				61				
	Malaysia	62				62														62				
	Of China	7	7					7																
	Singapore	1,048			1,048											84	786	178						
	Taiwan	89	89								89													
	Thailand	73	23		50			23							50									
		3,413	153	388	2,747	124	64	89				288	100		1,684	94	791	178		124				
Europe	Belgium	6,383		188	6,195							129	59		48	512	5,180	455						
	Denmark	21,761			17,350	4,411									762	1,028	12,134	3,425		762	880	2,152	616	
	EEC	1,693			1,510	183									571	271	668			183				
	Finland	21			21											21								
	France	2,708		737	1,972					155	323	259			205	946	672	149						
	Germany	23			23											23								
	Greece	101			101											101								
	Ireland	22			22											22								
	Italy	262		238	24					238					24									
	Netherlands	1,720		27	1,166	527				27					523	231	386	25		39	136	300	52	
	Poland	204		32	172					32						78	94							
	Ukraine	1,274		47	1,226					47					921	59	221	25						
	Spain	6			6											6								
	Sweden	13,952			13,952										3,170	3,125	5,517	2,139						
	Switzerland	72		12	60					12						60								
	UK	4			4											4								
		50,205		1,282	43,803	5,120				628	394	259			6,225	6,480	24,879	6,219		984	1,016	2,452	669	
L. America	Argentina	2,561			2,561										250	90	445	1,776						
	Brazil	104			104										104									
	Parguay	172			172										78	94								
	Uruguay	1,032		38	994					38					268	421		305						
		3,870		38	3,831					38					699	606	445	2,081						
M. East	KSA	308			9	298									9					114	52	132		
	Kuwait																							
	Lebanon	105	24			81			24												81			
	Syria	45			28	17										28					17			
	Turkey	19	1		18				1	1												18		
		476	25		55	396			1	1	24				9	28		18		114	150	132		
N America	Canada	253			253											253								
	U.S.A.	1,345	66	151	1,038	91	66					151			1,038							91		
		1,598	66	151	1,291	91	66					151			1,038	253						91		
Oceania	Australia	976	293	109	573		62	106	125						18	48	299	208						
	Newzealand	26,157		1,021	24,557	579						865	156	109	3,786	2,617	11,268	6,886		70	208	301		
		27,132	293	1,130	25,130	579	62	106	125			865	156	109	3,804	2,666	11,567	7,094		70	208	301		
		86,810	512	25	2,989	76,933	6,350	127	171	214	1	1	24	1,932	588	469	13,485	10,178	37,681	15,589	1,331	1,465	2,886	669

Imports : Whole Milk

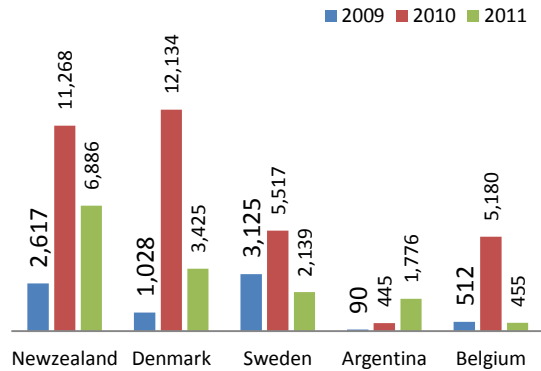
Country / Product



Egypt

0402219190

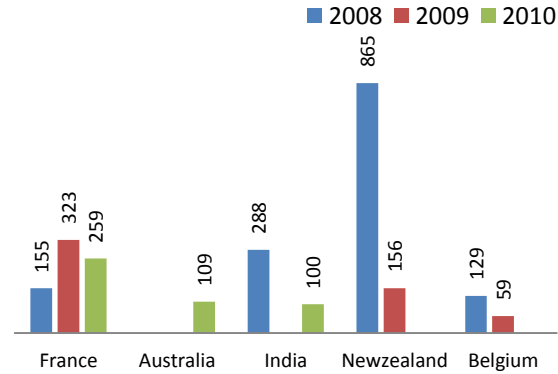
Milk, -powder, packages of 20 + KG



	2008	2009	2010	2011
New Zealand	3,786	2,617	11,268	6,886
Denmark	762	1,028	12,134	3,425
Sweden	3,170	3,125	5,517	2,139
Argentina	250	90	445	1,776
Belgium	48	512	5,180	455
Uruguay	268	421		305
Australia	18	48	299	208
Singapore		84	786	178
France	205	946	672	149
Netherlands	523	231	386	25
Ukraine	921	59	221	25
Turkey				18
EEC	571	271	668	
Poland		78	94	
Spain			6	
India	1,634		4	
Canada		253		
Greece		101		
Parguay	78	94		
Switzerland		60		
Morocco		51		
Syria		28		
Germany		23		
Ireland		22		
Finland		21		
Brazil	104			
U.S.A.	1,038			
Total	13,485	10,178	37,681	15,589

402219110

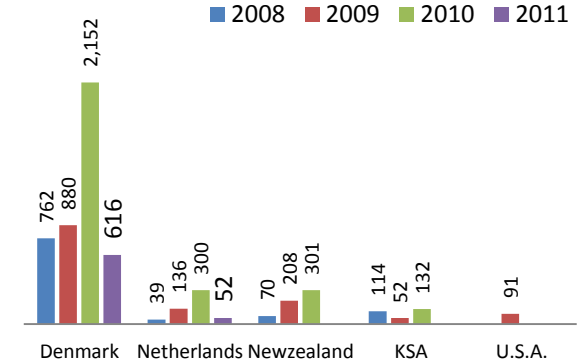
Milk, in powder, 10 To 20 KG not Sweetened



	2008	2009	2010
France	155	323	259
Australia			109
India	288		100
Newzealand	865	156	
Belgium	129	59	
Uruguay		38	
Switzerland		12	
Italy	238		
U.S.A.	151		
Ukraine	47		
Poland	32		
Netherlands	27		
Total	1,932	588	469

0402219900

Milk, - powder, Fat GT 1.5%



	2008	2009	2010	2011
Denmark	762	880	2,152	616
Netherlands	39	136	300	52
Newzealand	70	208	301	
KSA	114	52	132	
U.S.A.				91
Lebanon			81	
Syria			17	
Kenya	40			
EEC	183			
Malaysia	62			
Indonesia	61			
Total	1,331	1,465	2,886	669

Imports : Cheese

Total Category & Regional Growth 2008-2011



Egypt

Cheese Value Growth 2009-2011

Region	2008	2009	2010	2011	Total	2009	2010	2011
Africa	6		1	4	11	0.0%	0.2%	1.1%
Asia	25	12	1		39	2.3%	0.2%	0.0%
Europe	216	299	218	177	909	56.9%	43.8%	50.2%
L America	3	11	3	2	18	2.0%	0.7%	0.5%
Middle East	21	21	18	15	74	4.0%	3.7%	4.1%
N America	88	12	128	84	312	2.2%	25.7%	23.7%
Oceania	166	168	127	72	533	32.1%	25.6%	20.3%
Total	525	524	497	354	1,901	100.0%	100.0%	100.0%

Cheese Volume Growth 2009-2011

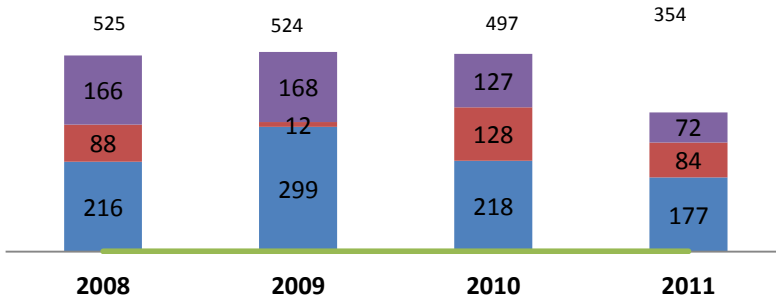
Region	2008	2009	2010	2011	Total
Africa	250	1	78	144	473
Asia	1,118	572	37		1,727
Europe	8,007	9,627	39,491	7,557	64,683
Latin America	183	522	175	75	955
Middle East	788	737	1,843	857	4,226
North America	4,040	491	17,418	4,585	26,534
Oceania	6,794	8,184	8,580	44,714	68,272
Total	21,239	20,222	67,710	57,932	167,103

Values in MM LE and Volumes in Tones

Values in MM LE and Volumes in Tones

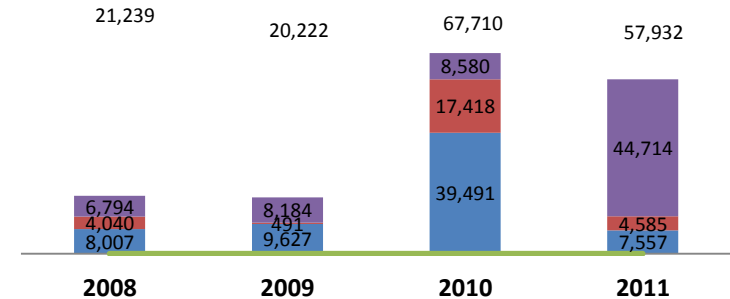
Value

■ Europe ■ North America ■ Oceania



Cheese Volume 2009-2011

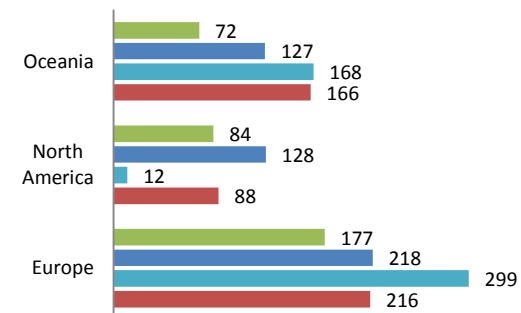
■ Europe ■ North America ■ Oceania



	2008	2009	2010	2011	
Australia	47,914	1,282	1,992	1,748	42,892
Germany	26,783	263	525	25,942	53
U.S.A.	26,510	4,040	467	17,418	4,585
Newzealand	20,359	5,512	6,192	6,832	1,822
Netherlands	13,655	3,040	3,046	3,593	3,976
Ireland	8,245	1,343	3,156	2,759	987
Poland	7,866	1,550	959	3,681	1,676
Denmark	4,746	784	906	2,335	720
KSA	1,978	629	296	702	351
Syria	1,202	1	280	638	282
Italy	1,040	343	277	397	23
India	1,022	706	283	33	
UK	905	337	286	255	26
Argentina	761	104	460	122	75
Turkey	674	150	97	262	165
Total	167,103	21,239	20,222	67,710	57,932

Region Value Growth

■ 2011 ■ 2010 ■ 2009 ■ 2008



Imports : Cheese

Region / Country / Class 2008-2011



Egypt

		4.6.10 Fresh Cheese						4.6.20 Grated or Powder				4.6.30 Processed				4.6.40 Blue Cheese				4.6.90 Others & Roomy										
		Total	04-06-10		04-06-20		04-06-30		04-06-40		04-06-90		04-06-10			04-06-20			04-06-30			04-06-40			04-06-90					
			2008	2009	2010	2011	2008	2009	2010	2011	2008	2009	2010	2011	2008	2009	2010	2011	2008	2009	2010	2011	2008	2009	2010	2011				
Europe	Germany	26,783	26	103	211	645	25,799	1	23	2				90	13	1		29	77	106		75	237	306	26	159	98	25,514	27	
	Netherlands	13,655		691	215	41	12,709							691				29	84	98	5			41		3,011	2,963	2,764	3,971	
	Ireland	8,245		153	13		8,079							153						13						1,343	3,142	2,606	987	
	Poland	7,866		21	7,782		64							21				1,487	959	3,660	1,676					64				
	Denmark	4,746	53	1,197	114	2,984	397	53						417	93	541	146			82	32		256	441	1,752	535	58	290	10	39
	Italy	1,040	36	17	288	50	649	31	1	4				5	3	9			23	134	131		1	48		284	91	252	22	
	UK	905	4	11		5	884	3	1					4	6										5	334	281	249	21	
	France	495	32	8	78	27	351	29	2	1					8					78			4	21	1	92	134	81	44	
	Switzerland	304	72				232			72																59	34	107	32	
	EEC	216			52		163												21	32						87	74	3		
	Cyprus	97	93		4			16	19	51	7									4										
	Spain	85					85																					85		
	Austria	77			40		37												12		23	5				27	1	7	2	
	Ukraine	62					62																					62		
	Greece	58	20	4	3		32			16	3			4							3						25	5	1	
	Belgium	32					32																				32			
	Bulgaria	13	2	1			11		2					1													6	4		
	Slovenia	1					1																					1		
	Sweden	1			1															1										
	Norway																													
	Finland																													
	Total	64,683	338	2,206	8,801	3,751	49,586	133	48	147	10	423	194	1,443	147	1,599	1,380	4,136	1,686	337	748	2,100	567	5,517	7,258	31,665	5,147			
N America	U.S.A.	26,510	27	63	501		25,919	16	8		4		1	22	40		165	130	130	77						3,859	328	17,266	4,465	
	Canada	24					24																				24			
	Total	26,534	27	63	501		25,943	16	8		4		1	22	40		165	130	130	77						3,859	352	17,266	4,465	
Oceania	Australia	47,914	107	21,538	238		26,031			41	66	67	3	112	21,357	31	24	132	52							1,184	1,966	1,463	21,418	
	New Zealand	20,359	403	2,130	77		17,749	65	338				285	1,613	231					77						5,512	5,841	4,881	1,514	
		68,272	510	23,667	315		43,780	65	379	66		67	288	1,725	21,588	31	24	132	129							6,697	7,807	6,344	22,932	
	Total	159,489	875	25,936	9,617	3,751	119,310	148	121	527	80	489	483	3,190	21,774	1,794	1,534	4,397	1,892	337	748	2,100	567	16,073	15,417	55,275	32,544			

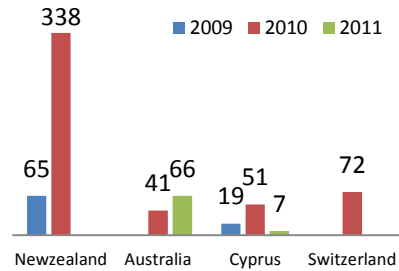
Imports : Cheese

Category – Country 2009-2011



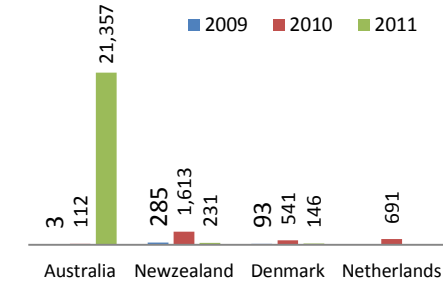
Egypt

Fresh Cheese



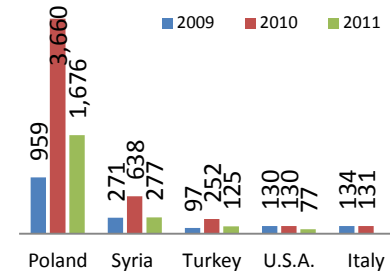
	2009	2010	2011
New Zealand	403	65	338
Australia	107	41	66
Cyprus	93	19	51
Switzerland	72		72
No Response	70	22	42
Denmark	53		
Italy	36	1	4
France	32	2	1
KSA	30		
Turkey	29		22
U.S.A.	27	8	4
Jordan	27		27
Germany	26	23	2
Greece	20		16
Unknown	5	5	
UK	4	1	
Bulgaria	2	2	
	1,038	148	569
			129

4.6.20: Grated or Powder



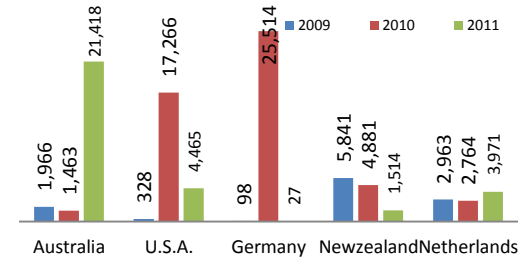
	2009	2010	2011
Australia	21,538	3	112
New Zealand	2,130	285	1,613
Denmark	1,197	93	541
Netherlands	691		691
Argentina	210	53	29
Ireland	153		153
Germany	103	90	13
U.S.A.	63	1	22
Uganda	45		
KSA	35		22
No Response	31		31
Poland	21		21
Italy	17	3	9
UK	11	4	6
France	8		8
Turkey	4		4
Greece	4	4	
Bulgaria	1	1	
	26,261	537	3,276
			21,805

4.6.30: Processed



	2009	2010	2011
Poland	7,782	959	3,660
Syria	1,186	271	638
Turkey	617	97	252
U.S.A.	501	130	130
Italy	288	134	131
Morocco	266		78
KSA	253	39	89
Australia	238	24	132
Jordan	223		223
Netherlands	215	84	98
Germany	211	77	106
Denmark	114	82	32
France	78		78
New Zealand	77		77
Bahrein	53	37	15
EEC	52	32	
Austria	40		23
China	23		5
Unknown	18	16	
Ireland	13	13	
Mexico	11		
Uruguay	10	10	
	12,275	2,005	5,692
			2,386

4.6.90: Others & Roomy



	2009	2010	2011
Australia	26,031	1,966	1,463
U.S.A.	25,919	328	17,266
Germany	25,799	98	25,514
New Zealand	17,749	5,841	4,881
Netherlands	12,709	2,963	2,764
Ireland	8,079	3,142	2,606
KSA	1,660	256	591
India	1,022	283	33
UK	884	281	249
Italy	649	91	252
Argentina	551	406	93
Denmark	397	290	10
France	351	134	81
China	292	202	1
Switzerland	232	34	107
Thailand	192		
EEC	163	74	3
Uruguay	143	35	40
Malaysia	109		
Spain	85	85	
Tunisia	83		
Kenya	78		
Poland	64		
Ukraine	62		62
No Response	59	16	14
South Korea	50	50	
Unknown	44	28	
Austria	37	1	7
Japan	37	37	
	123,777	16,785	56,072
			33,045

4.6.40 Blue Cheese

	2009	2010	2011
Denmark	2,984	441	1,752
Germany	645	237	306
Italy	50	48	
Netherlands	41		41
France	27	21	1
	3,751	748	2,100
			567

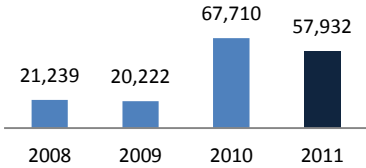
Imports : Cheese

Category Analysis by Source

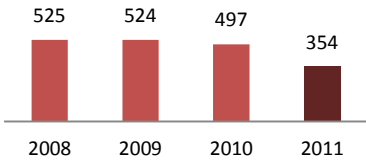


Egypt

Cheese Volumes

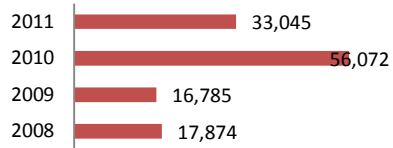


Cheese Value

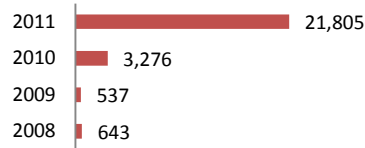


Class	Total	Year	Total	Germany	U.S.A.	Netherlands	Poland	Denmark	KSA	Syria	Italy	India	Turkey
04-06-90	123,777	2008	17,874	159	3,859	3,011	64	58	501	1	284	706	
		2009	16,785	98	328	2,963		290	256	9	91	283	
		2010	56,072	25,514	17,266	2,764	10	591	252	33	5		
		2011	33,045	27	4,465	3,971	39	311	6	22	18		
			123,777	25,799	25,919	12,709	64	397	1,660	16	649	1,022	23
04-06-20	26,261	2008	643					417		4		5	
		2009	537	90	1			93				3	
		2010	3,276	13	22	691	21	541	22			9	
		2011	21,805	1	40			146	9				
			26,261	103	63	691	21	1,197	35			17	
04-06-30	12,275	2008	2,192	29	165	29	1,487		94		23		142
		2009	2,005	77	130	84	959		82	39	271	134	97
		2010	5,692	106	130	98	3,660		32	89	638	131	252
		2011	2,386		77	5	1,676			31	277		125
			12,275	211	501	215	7,782		114	253	1,186	288	
04-06-40	3,751	2008	337	75				256				1	
		2009	748	237				441				48	
		2010	2,100	306		41		1,752					
		2011	567	26				535					
			3,751	645		41		2,984				50	
04-06-10	1,038	2008	192	1	16			53	30		31		8
		2009	148	23	8						1		
		2010	569	2							4		
		2011	129		4								22
			1,038	26	27			53	30		36		29
	167,103	26,783	26,510	13,655	7,866	4,746	1,978	1,202	1,040	1,022	674		

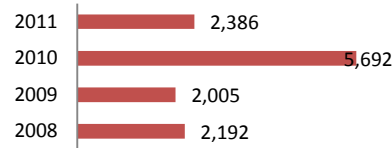
Roomy & Other



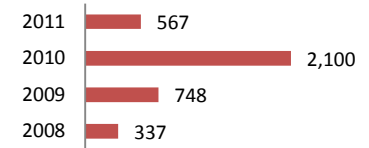
4.6.20: Grated or Powder



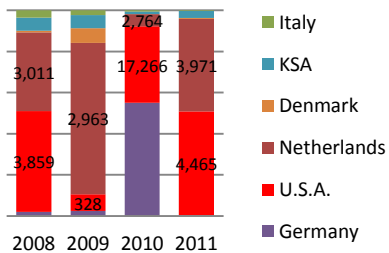
4.6.30: Processed



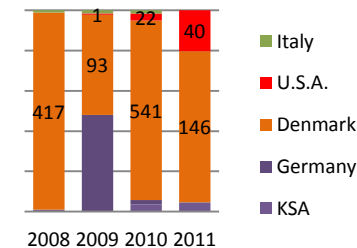
4.6.40: Blue Cheese



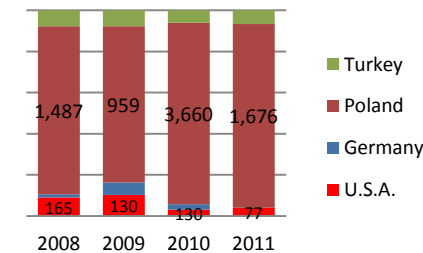
04-06-90



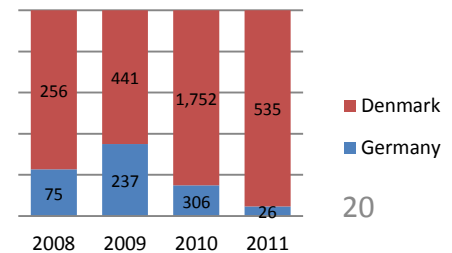
04-06-20



04-06-30



04-06-40



Imports : Whey

Total Category & Regional Growth 2008-2011



Egypt

Value Growth 2009-2011

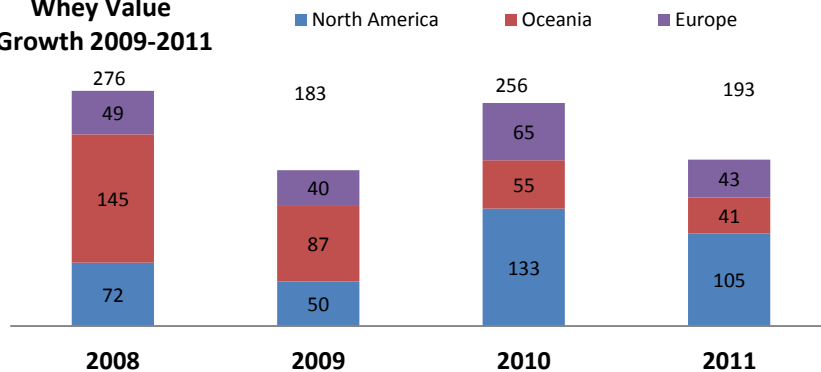
Region	2008	2009	2010	2011	Total	2009	2010	2011
Asia	6	2	2		9	0.9%	0.8%	0.0%
Europe	49	40	65	43	196	21.6%	25.3%	22.2%
L America	1	1		2	4	0.6%	0.0%	0.9%
Middle East	3	3	2	3	11	1.9%	0.7%	1.3%
North America	72	50	133	105	360	27.6%	51.8%	54.4%
Oceania	145	87	55	41	327	47.3%	21.4%	21.2%
Russia						0.0%	0.0%	0.0%
Total	525	524	497	354	1,901	100.0%	100.0%	100.0%

Volume Growth 2009-2011

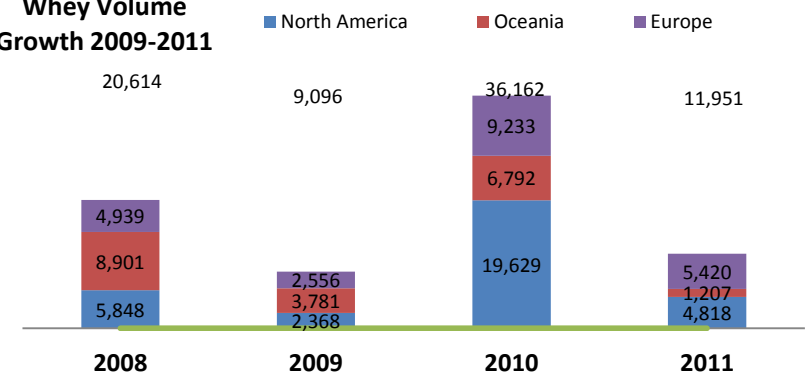
Region	2008	2009	2010	2011	Total
Asia	469	85	192		746
Europe	4,939	2,556	9,233	5,420	22,148
L America	168	62		51	280
Middle East	259	244	316	455	1,275
North America	5,848	2,368	19,629	4,818	32,663
Oceania	8,901	3,781	6,792	1,207	20,681
Russia	31				31
Total	20,614	9,096	36,162	11,951	77,823

Values in MM LE and Volumes in Tones

Whey Value Growth 2009-2011



Whey Volume Growth 2009-2011



Values in MM LE and Volumes in Tones

Top Importers :

	2008	2009	2010	2011	2011
New Zealand	17,178	7,668	2,674	5,849	988
U.S.A.	16,729	952	454	12,705	2,618
Canada	15,934	4,896	1,913	6,925	2,200
France	11,949	3,239	1,183	4,327	3,201
Australia	3,502	1,233	1,107	943	219
Germany	3,149	314	39	2,437	360
Netherlands	2,019	201	62	944	811
Turkey	1,262	259	244	304	455
Poland	1,231	313	344	183	391
Ukraine	1,139	68	150	667	254
EEC	800	443	191	165	
India	575	420	155		
Total	77,823	20,614	9,096	36,162	11,951

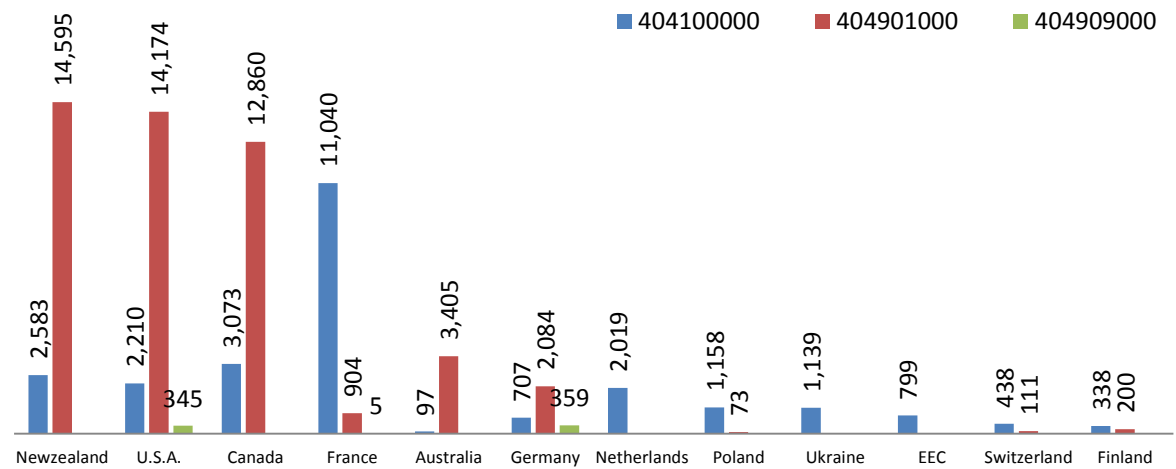
Imports : Whey

Category / Country - Product



Egypt

Country	404100000	404901000	404909000	
New Zealand	17,178	2,583	14,595	
U.S.A.	16,729	2,210	14,174	345
Canada	15,934	3,073	12,860	
France	11,949	11,040	904	5
Australia	3,502	97	3,405	
Germany	3,149	707	2,084	359
Netherlands	2,019	2,019		
Poland	1,231	1,158	73	
Ukraine	1,139	1,139		
EEC	800	799		
Switzerland	549	438	111	
Finland	538	338	200	
Italy	201	201		
Lithuania	158	158		
Bulgaria	106		106	
Denmark	99		61	39
Ireland	51	51		
Estonia	49	49		
Czech	34	34		
UK	32	32		
Latvia	21	21		
Belgium	20		20	
Croatia	2	2		
Spain	2	2		
	75,491	75,491	48,592	748



Imports : Whey

Product Country Analysis 2009-2011

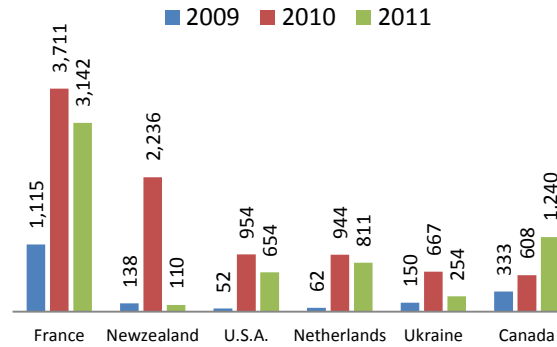


404909000 Products consisting of natural milk constituents, Other Packs



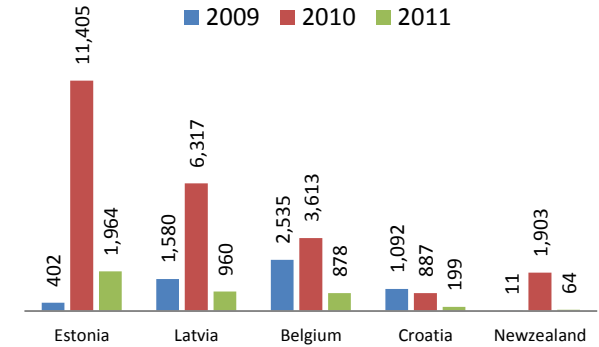
Country	2008	2010	2011
Estonia		345	
Newzealand	1	313	45
Australia		39	
France	2	3	
Total	3	700	45

404100000 Whey and modified whey, Not concentrated Not sweetening matte



Country	2009	2010	2011
France	1,115	3,711	3,142
Newzealand	138	2,236	110
U.S.A.	52	954	654
Netherlands	62	944	811
Ukraine	150	667	254
Canada	333	608	1,240
Germany	28	220	250
Poland	326	183	391
EEC	191	165	
Switzerland	101	161	177
Italy	134	67	
Australia	15	56	19
Finland	76	51	127
Czech	2	32	
UK		32	
Spain		2	
Lithuania	143		
Ireland			51
Estonia			49
Total	2,888	10,090	7,276

404901000 Products consisting of natural milk constituents, LT 10 KGs



Country	2009	2010	2011
Estonia	402	11,405	1,964
Latvia	1,580	6,317	960
Belgium	2,535	3,613	878
Croatia	1,092	887	199
Newzealand	11	1,903	64
France	67	613	59
Netherlands	18		
Germany	111		
Italy		106	
Total	5,817	24,864	4,124

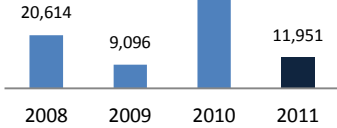
Imports : Whey

Category Analysis by Source

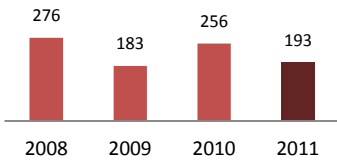


Egypt

Whey Volume

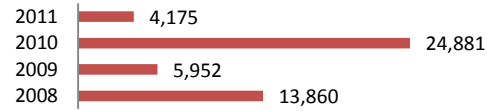


Whey Value



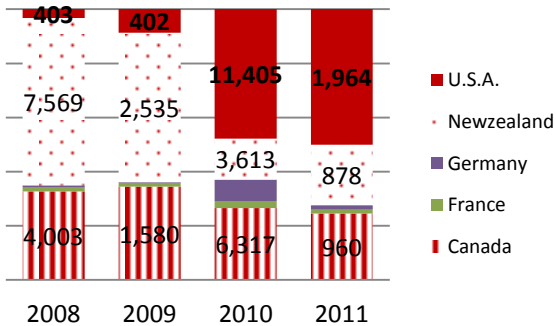
Product	Total	Year	New Zealand	U.S.A.	Canada	France	Australia	Germany	Netherlands	Turkey	Poland	Ukraine	EEC	India	Switzerland	Finland	
0404901000	48,868	2008	7,569	403	4,003	164	1,226	105				55		25		200	
		2009	2,535	402	1,580	67	1,092	11				18				111	
		2010	3,613	11,405	6,317	613	887	1,903									
		2011	878	1,964	960	59	199	64									
			14,595	14,174	12,860	904	3,405	2,084				73		25		111	200
0404100000	28,195	2008	99	549	892	3,072	7	208		201	259	258	68	443	395		84
		2009	138	52	333	1,115	15	28		62	244	326	150	191		101	76
		2010	2,236	954	608	3,711	56	220		944	304	183	667	165	155	161	51
		2011	110	654	1,240	3,142	19	250		811	455	391	254		177	127	
			2,583	2,210	3,073	11,040	97	707	2,019	1,262	1,158	1,139	799	550	438	338	
0404909000	760	2008				2		1									
		2010		345		3		313									
		2011						45									
					345		5		359								
	77,823		17,178	16,729	15,934	11,949	3,502	3,149	2,019	1,262	1,231	1,139	800	575	549	538	

Products consisting of natural milk constituents, LT 10 kg.

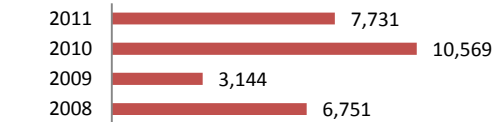


Volumes in tonnes

0404901000

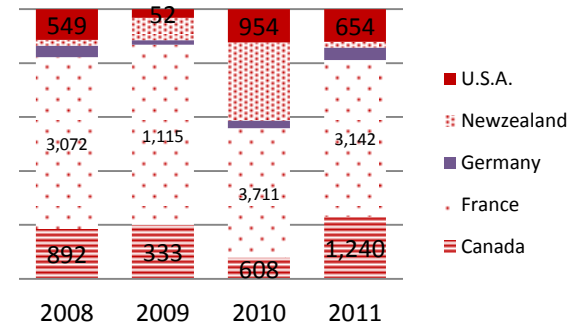


Whey and modified whey, Not concentrated Not sweetening matter



Volumes in tonnes

0404100000

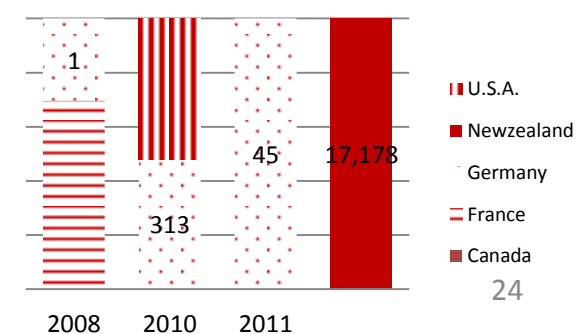


Whey : Products consisting of natural milk constituents, Other Packs



Volumes in tonnes

0404909000



Imports : Lactose

Total Category & Regional Growth 2008-2011



Egypt

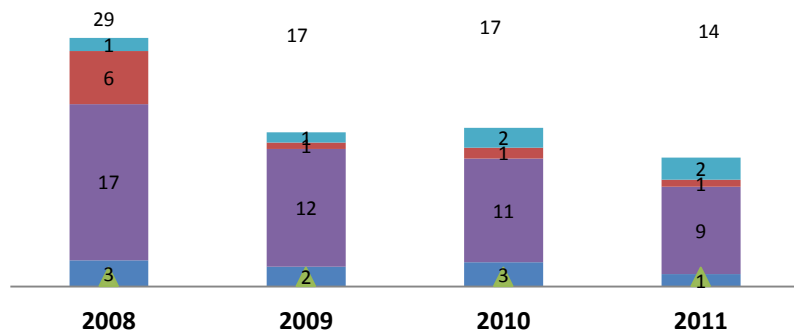
Value Growth 2009-2011

Region	2008	2009	2010	2011	Total	2009	2010	2011
Asia	3	2	3	1	9	12.9%	15.4%	9.7%
Europe	17	12	11	9	49	75.4%	65.4%	67.7%
L America	2				2	0.0%	0.0%	0.0%
Middle East	1				1	1.0%	0.0%	0.0%
North America	1	1	2	2	7	6.6%	12.3%	17.1%
Oceania	6	1	1	1	8	4.2%	6.9%	5.4%
Total	29	17	17	14	76	100.0%	100.0%	100.0%

Values in MM LE and Volumes in Tones

Lactose Value Growth 09-11

■ Asia ■ Europe ■ Oceania ■ North America



Top Importers

	2008	2009	2010	2011
Germany	3,059	863	772	1,159
Netherlands	2,609	191	567	1,117
China	1,461	316	222	624
Newzealand	920	514	71	256
U.S.A.	901	49	110	447
Italy	550	59	167	204
UK	453	9	320	124
France	275	145	45	42
Canada	220	19	28	71
Syria	215	37	178	
EEC	143	20		123
Spain	116	114		2
Brazil	89	89		
Total	11,266	2,576	2,584	4,169

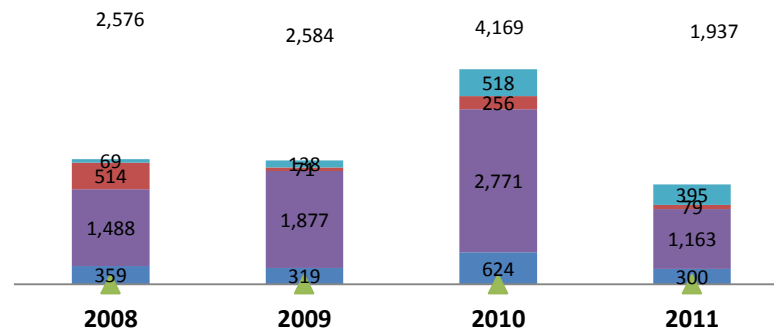
Volume Growth 2009-2011

Region	2008	2009	2010	2011	Total
Asia	359	319	624	300	1,601
Europe	1,488	1,877	2,771	1,163	7,299
L America	108				108
Middle East	38	179			217
North America	69	138	518	395	1,120
Oceania	514	71	256	79	920
Total	2,576	2,584	4,169	1,937	11,266

Values in MM LE and Volumes in Tones

Lactose Volume Growth 09-11

■ Asia ■ Europe ■ Oceania ■ North America



Imports : Lactose

Region/ Category – Product



Egypt

1702111000
Containing By Weight 99%
Or More Lactose, Expressed
As Anhydrous Lactose,
Calculated On The Dry
Matter

170219000
Containing By Weight 99%
Or More Lactose, Expressed
As Anhydrous Lactose,
Calculated On The Dry
Matter

1702191000
Containing By Weight Less
Than 99% Lactose,
Calculated On The Dry
Matter

1702199000
Containing By Weight Less
Than 99% Lactose,
Calculated On The Dry
Matter

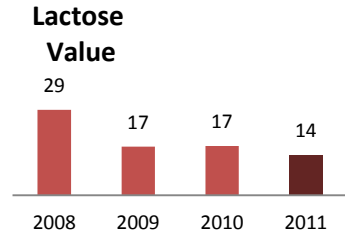
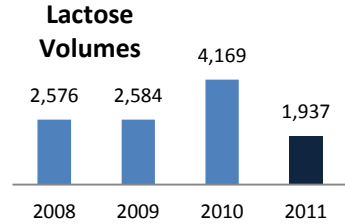
			1702111000				170219000				1702191000				1702199000				
			1702111000	170219000	1702191000	1702199000	2008	2009	2010	2011	2008	2009	2010	2011	2008	2009	2010	2011	
Asia	China	1,461	753	159	454	97	218	90	162	283	21	38	100	37	94	323	40	39	17
	India	70	40	30			18	22			25	5							
	Srilanka	29	29					29											
	Japan	22	22					22											
	South Korea	11	11					11											
	Singapore	7	7					7											
		1,601	862	188	454	97	236	182	162	283	46	43	100	37	94	323	40	39	17
Europe	Germany	3,059	1,399	367	793	500	245	348	644	162	103	19	143	103	420	372	94	406	
	Netherlands	2,609	2,393	195		21	191	447	1,022	733			100	95				21	
	Italy	550	202	299		50	1	151	49	1	58	8	132	101				8	23
	UK	453	279	94		80	9	264	6			15	79					42	39
	France	275	129	3	102	41	84	20		25		3			50	16	27	10	12
	EEC	143	88	50	5		14		74				50		5				6
	Spain	116		4	110	2					4				110				15
	Finland	82	82				82												8
	Switzerland	9	5		4			5							4				
	Sweden	2			2											2			
		7,299	4,577	1,011	1,017	694	627	1,235	1,794	921	165	144	499	203	590	16	401	10	106
L America	Brazil	89	89				89												
	Argentina	19	19				19												
		108	108				108												
Middle East	Syria	215	23	186		6		23			32	155						6	
	UAE	1	1				1												
	Israel	1	1					1											
		217	25	186		6	1	24			32	155						6	
North America	U.S.A.	901	752	133	3	12	26	76	397	253	22	33	38	41	2	1		1	12
	Canada	220	60	160			19		40			28	71	61					
		1,120	812	293	3	12	45	76	397	293	22	61	109	101	2	1		1	12
Oceania	Newzealand	920	900	20			494	71	256	79	20								
		920	900	20			494	71	256	79	20								
		11,266	7,284	1,699	1,474	809	1,511	1,588	2,609	1,576	283	403	708	305	629	111	724	10	152

Imports : Lactose

Category Analysis by Source



Egypt



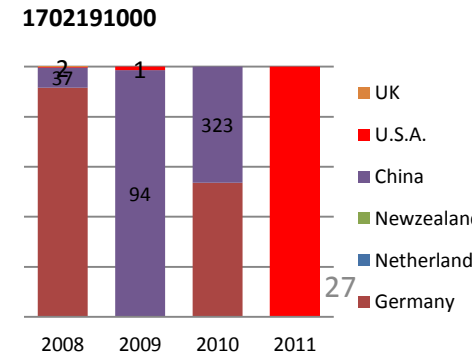
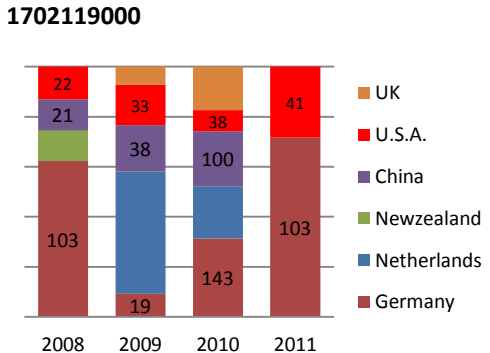
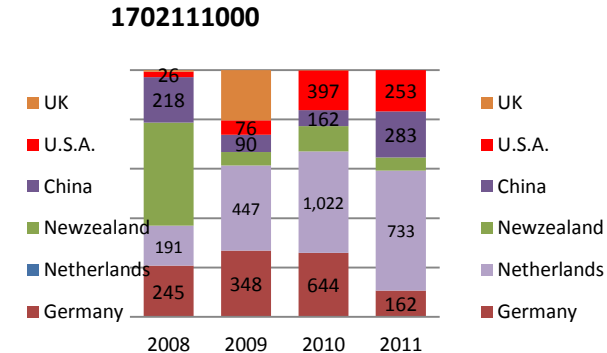
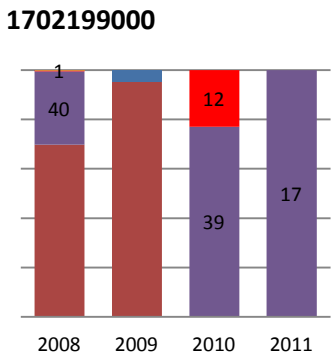
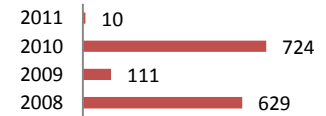
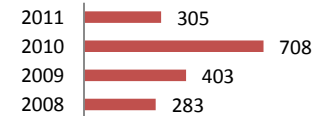
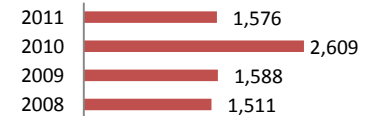
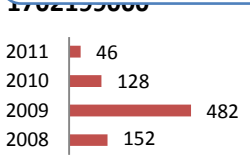
		Germany	Netherlands	China	New Zealand	U.S.A.	Italy	UK	France	Canada	Syria	EEC	Spain	Brazil	Finland	India	Srilanka	Japan	Argentina	S Korea					
1702111000	7,284	2008	1,511	245	191	218	494	26	1	9	84	19	14	89	82	18		29	22	19	11				
		2009	1,588	348	447	90	71	76	151	264	20		23			22									
		2010	2,609	644	1,022	162	256	397	49	6			74												
		2011	1,576	162	733	283	79	253	1		25	40													
			7,284	1,399	2,393	753	900	752	202	279	129	60	23	88	89	82	40	29	22	19	11				
1702190000	1,699	2008	283	103		21	20	22	58				32		4						25				
		2009	403	19	100	38		33	8	15	3	28	155									5			
		2010	708	143	95	100		38	132	79		71		50											
		2011	305	103				41	101			61													
			1,699	367	195	159	20	133	299	94	3	160	186	50	4							30			
1702191000	1,474	2008	629	420		37							5	110											
		2009	111			94																			
		2010	724	372		323																			
		2011	10																						
			1,474	793		454								5	110										
1702199000	809	2008	152	94		40				12															
		2009	482	406		21				8	42			6											
		2010	128			39				12	23	39													
		2011	46			17					19											2			
			809	500		21	97				12	50	80	41								6	2		
		11,266	11,266	3,059	2,609	1,461				920	901	550	453	275	220	215	143	116	89	82	70	29	22	19	11

1702199000
Containing By Weight Less Than 99% Lactose, Calculated On The Dry Matter

1702111000
Containing By Weight 99% Or More Lactose, Expressed As Anhydrous Lactose, Calculated On The Dry Matter

1702190000
Containing By Weight 99% Or More Lactose, Expressed As Anhydrous Lactose, Calculated On The Dry Matter

1702191000
Containing By Weight Less Than 99% Lactose, Calculated On The Dry Matter





Import Review

- [Total Market Review](#)
- [Skimmed Milk](#)
- [Whole Milk](#)
- [Cheese](#)
- [Whey](#)
- [Lactose](#)

Exports Review

- [Total Market Review](#)
- [Skimmed Milk](#)
- [Whole Milk](#)
- [Cheese](#)
- [Whey](#)
- [Lactose](#)

Exports

Total Categories review



Egypt

Volume :

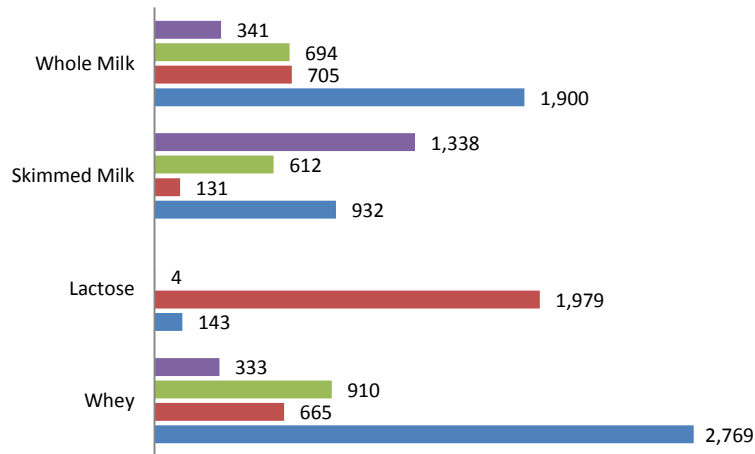
Category	2008	2009	2010	2011	Total
Whey	2,769	665	910	333	4,678
Cheese	100,996	130,322	167,805	79,759	478,882
Lactose	143	1,979	4		2,126
Skimmed Milk	932	131	612	1,338	3,015
Whole Milk	1,900	705	694	341	3,639
	106,740	133,802	170,025	81,773	492,340

Value :

Category	2008	2009	2010	2011	Total
Whey	13	9	4	2	27
Cheese	1,646	2,363	2,776	1,528	8,313
Lactose		7			8
Skimmed Milk	6	2	6	9	23
Whole Milk	21	10	10	7	48
	1,686	2,392	2,796	1,545	8,419

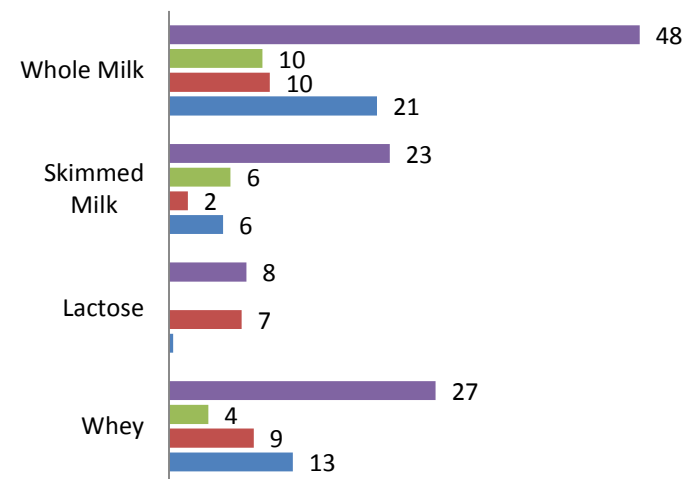
Exports Volumes

■ 2011 ■ 2010 ■ 2009 ■ 2008



Exports Values

■ 2011 ■ 2010 ■ 2009 ■ 2008



Export Totals Overview by Region



Egypt

Region	Total	Whey 4,678				Cheese 478,882				Lactose 2,126			Skimmed Milk 3,015				Whole Milk 3,639			
		2008	2009	2010	2011	2008	2009	2010	2011	2008	2009	2010	2008	2009	2010	2011	2008	2009	2010	2011
Middle East	396,820	1,411	507	201	53	82,748	105,056	134,764	68,700	9	1,155	1	381	66	240	37	519	541	294	135
Africa	82,688	1,307	153	708	281	16,308	22,010	28,965	8,326	134	59		552	66	372	1,302	1,380	162	399	206
Latin America	5,189					951	1,116	1,863	1,259											
Asia	2,672	9	6			358	1,280	558	462											
North America	2,627			1		339	505	1,135	643			3								
Europe	1,589	41				291	246	206	38		765									
Others	657						91	251	315									1		
Oceania	50						18	15	17											
Russia	48							48												
	492,340	2,769	665	910	333	100,996	130,322	167,805	79,759	143	1,979	4	932	131	612	1,338	1,900	705	694	341

#Region ^ CAT YOY.xls

Whey

■ 2011 ■ 2010 ■ 2009 ■ 2008

Cheese

■ 2011 ■ 2010 ■ 2009 ■ 2008

Lactose

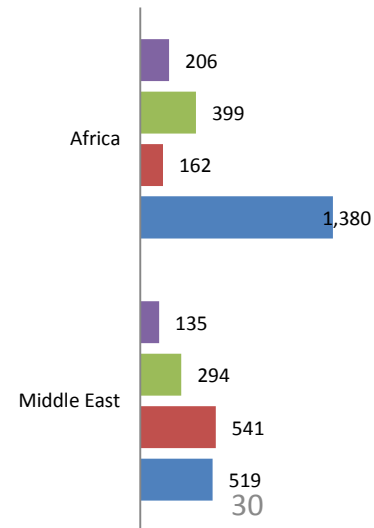
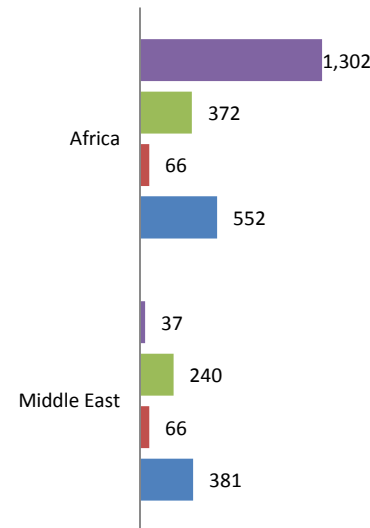
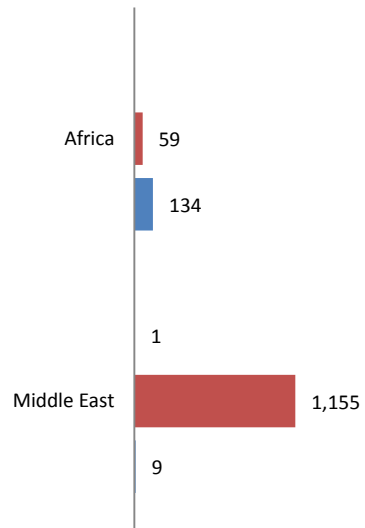
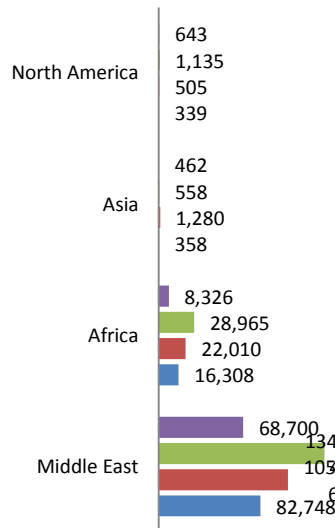
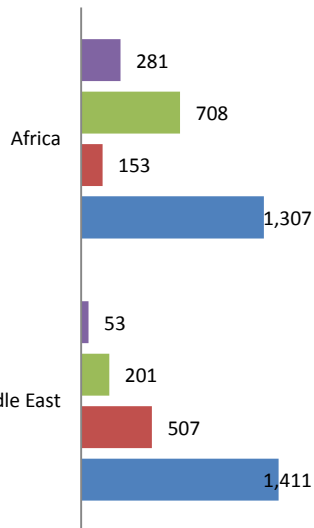
■ 2010 ■ 2009 ■ 2008

Skimmed Milk

■ 2011 ■ 2010 ■ 2009 ■ 2008

Whole Milk

■ 2011 ■ 2010 ■ 2009 ■ 2008



Exports



Egypt

Country	Cheese					Whey					Lactose			Skimmed Milk					Whole Milk		
	2008	2009	2010	2011		2008	2009	2010	2011		2008	2009	2010	2008	2009	2010	2011	2008	2009	2010	2011
KSA	115,872	23,975	31,275	37,244	22,172	2	11	10	1		9		70	5	4			421	361	258	56
Iraq	94,147	21,945	25,125	30,557	16,444	26		40									10				
Libya	64,830	13,288	16,889	24,260	5,919	1,285	92	661	204	62			550	39			1,173	258	100	20	30
Yemen	35,695	5,561	9,264	13,344	7,319	6		109					39						30	22	
Jordan	29,862	6,906	8,032	9,582	5,125	26	14		52		9					30	14	17	55		
Lebanon	25,142	6,227	6,171	7,086	3,757	1,307	274	38					269	14							
Kuwait	24,656	4,281	4,105	13,240	3,012					1							13	3	1		
Oman	23,670	4,040	9,902	6,646	3,080																1
UAE	13,525	3,108	3,104	4,543	2,732					8								13	6	7	4
Syria Arab	12,613	2,065	3,173	5,060	2,127										32	41		40			75
Palestine	10,263	2,730	3,000	2,946	1,103	29	208								9	151		3	84		
Morocco	5,246	531	1,181	2,232	554					1						211	90	46	14	210	175
Haiti	5,061	937	1,040	1,837	1,246																
Qatar	4,522	850	1,018	1,729	861	15							3	4	15			19	2	6	
Israel	3,956	223	556	2,452	718				3						3						
Eretria	2,828	575	808	813	631		1														
U.S.A.	2,488	323	469	1,068	624				1												
Djibouti	1,891	92	964	102	81													652			
North Vietnam	1,811	106	1,048	340	316																
Turkey	1,625	488										1,137									
Mauritius	1,574	249	512	461	348	4															
Bahrein	1,272	348	331	336	251													2	2	1	
Sudan	1,237	208	299	317	4		14										13	322	15	45	
Senegal	1,011	372	481	90	51	18															
Anoglia	901	293	267	158	131										26		26				
Germany	806		41									765									
No Response	644		91	244	308														1		
Tunisia	505	120		81	115														5		1
Congo	431	249	78	53	50																
Albania	373	52	75	166	38	41															
Algeria	293		127		167																
Mauritania	283		30	48			46		52							108					
Afghanistan	238	66	63	61	48																
Montenegro	217	200	17																		
Ethiopia	198	64			38								2					83	11		
Cote D'Ivoire	192	28	70	87	8																
Pakistan	178	37	61	37	34	9															
Malaysia	165		69	63	32																
Canada	139	17	36	67	19																
Cameron	130	70	35	1	10													14			
India	124	100		15	9																
Nigeria	120																				120
	492,340	2,769	665	910	333	100,996	130,322	167,805	79,759	143	1,979	4	932	131	612	1,338	1,900	705	694	341	31

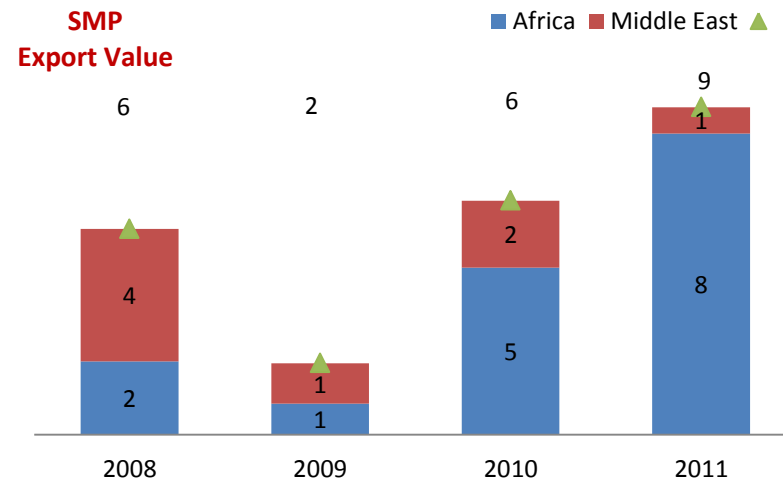
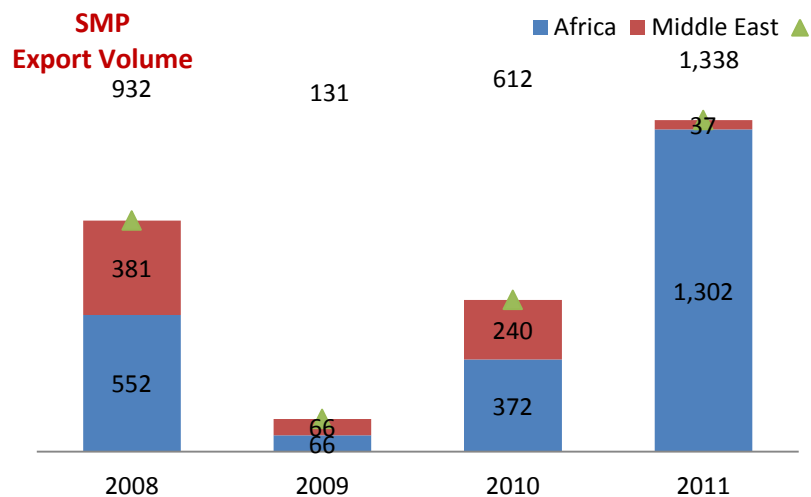
Exports : Skimmed Milk

Region Split 2009-2011



Region	2008	2009	2010	2011	Total
Africa	552	66	372	1,302	2,291
Middle East	381	66	240	37	724
	932	131	612	1,338	3,015

Region	2008	2009	2010	2011	Total
Africa	2	1	5	8	15
Middle East	4	1	2	1	7
	6	2	6	9	23



		04-02-10			
		2008	2009	2010	2011
Libya	1,761	550	39		1,173
Morocco	301			211	90
Lebanon	283	269	14		
Palestine	159		9	151	
Mauritania	108			108	
KSA	78	70	5	4	
Syria	73		32	41	
Anoglia	52		26		26
Jordan	44			30	14
Yemen	39	39			
Kenya	35			35	
Qatar	21	3	4	15	
Tunisia	18			18	
Sudan	13				13
Kuwait	13				13
Iraq	10				10
Total	3,015	932	131	612	1,338

Exports : Skimmed Milk

Product Split by Market 2008-2011



		Libya	Morocco	Lebanon	Palestine	Mauritania	KSA	Syria	Angola	Jordan	Yemen	Kenya	Qatar	Tunisia	Sudan	Kuwait	Iraq	Israel	Ethiopia	
0402109900	1,347	2008	2																	2
		2009	9		9															
		2010	151		151															
		2011	1,186	1,173													13			
			1,347	1,173		159											13			2
0402100010	931	2008	370		269		59				39			3						
		2009	40				5	32						4						
		2010	378	166		108		41		30				15	18					
		2011	143	90					26	14						13				
			931	256	269	108	64	73	26	44	39		21	18	13					
0402100020	585	2008	550																	
		2010	35									35								
			585	550								35								
0402100090	152	2008	11				11													
		2009	83	39	14				26											3
		2010	49		45		4													
		2011	10																	10
			152	39	45	14	15		26											10
			3,015	3,015	1,761	301	283	159	108	78	73	52	44	39	35	21	18	13	13	10
																				3
																				2

0402109900 Milk, In Powder, Granules Or Other Solid Forms, Of A Fat Content, By Weight, Exceeding 1.5%, In Packages, Not Elsewhere Specified

0402100010 Milk For Infant, Concentrated Or Containing Added Sugar Or Other Sweetening Matter In Powder, Granules Or Other Solid Forms, Of A Fat Content, By Weight, Not Exceeding 1.5%

0402100020 Milk, Concentrated In Packages Not Less Than 20 Kgs Containing Added Sugar Or Other Sweetening Matter In Powder, Granules Or Other Solid Forms, Of A Fat Content, By Weight, Not Exceeding 1.5%

0402100090 Milk In Packages, Concentrated Or Containing Added Sugar Or Other Sweetening Matter In Powder, Granules Or Other Solid Forms, Of A Fat Content, By Weight, Not Exceeding 1.5%

Exports : Whey

Total Market / Region



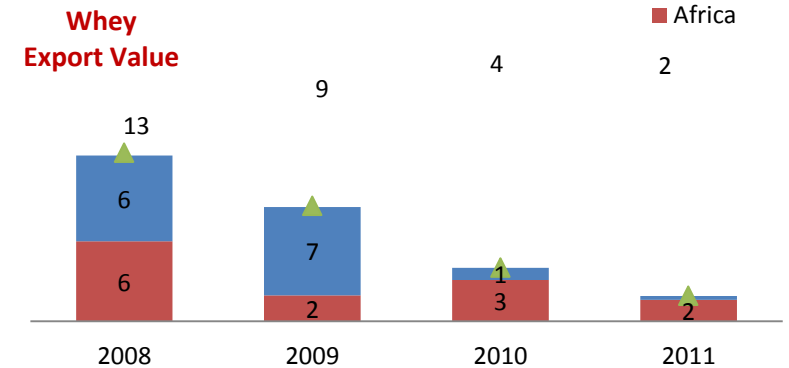
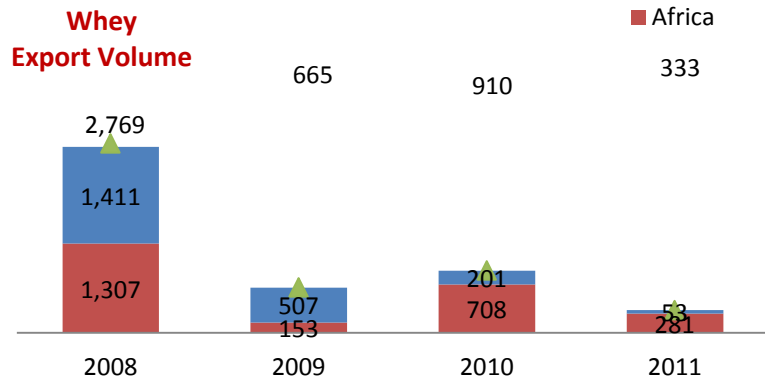
Egypt

Volume :

	2008	2009	2010	2011	Total
Africa	1,307	153	708	281	2,448
Asia	9	6			15
Europe	41				42
Middle East	1,411	507	201	53	2,172
North America			1		1
Total	2,769	665	910	333	4,678

Value :

	2008	2009	2010	2011	Val
Africa	6	2	3	2	13
Asia					
Europe					
Middle East	6	7	1		14
North America					
Total	13	9	4	2	27



		04-04-10					04-04-90			
		2008	2009	2010	2011	Total	2008	2009	2010	2011
Libya	2,242			60		60	1,285	92	601	204
Lebanon	1,619						1,307	274	38	
Palestine	237		28			28	29	180		
Yemen	115						6		109	
Mauritania	98							46		52
Jordan	92				26	26	26	14		26
Iraq	66						26		40	
Albania	41						41			
Uganda	37								37	
Tunisia	34			9	25	34				
KSA	24						2	11	10	1
Senegal	18						18			
Qatar	15	15				15				
Sudan	14							14		
Pakistan	9						9			
Singapore	6							6		
Total	4,678	16	28	69	51	164	2,753	637	841	283

Exports : Whey Exports

Split by Product/ Country 2008-2011



Egypt

		Libya	Lebanon	Palestine	Yemen	Mauritania	Jordan	Iraq	Albania	Uganda	Tunisia	KSA	Senegal	Qatar	Sudan	Pakistan	Singapore	Mauritius	Israel	U.S.A.	Eretria	
0404901000	2,674	2008 1,514	360	1,044	29	1		26	26			2	18			9						
		2009 320	92	143	31		19	14							14			6				1
		2010 823	601	38		109			27	37		10										
		2011 18					17					1										
		2,674	1,053	1,225	60	110	36	40	52	37		13	18		14	9		6				1
0404909000	1,801	2008 1,240	925	263		6			41										4			
		2009 318		131	149		28					10										
		2010 5																		3	1	
		2011 239	204				35															
		1,801	1,129	394	149	6	62		41			10							4	3	1	
0404100000	164	2008 16												15								
		2009 28			28																	
		2010 69	60								9											
		2011 51						26			25											
		164	60		28		26				34			15								
0404909900	39	2010 14						14														
		2011 26					26															
		39					26	14														
	4,678	4,678	2,242	1,619	237	115	98	92	66	41	37	34	24	18	15	14	9	6	4	3	1	1

0404901000	Products Consisting Of Natural Milk Constituents, Whether Or Not Containing Added Sugar Or Other Sweetening Matter In Packages Of A Weight Less Than 10 Kgs, Not Elsewhere Specified Or Included.
0404909000	Products Consisting Of Natural Milk Constituents, Whether Or Not Containing Added Sugar Or Other Sweetening Matter In Other Packages, Not Elsewhere Specified Or Included
0404100000	Whey And Modified Whey, Whether Or Not Concentrated Or Containing Added Sugar Or Other Sweetening Matter
0404909900	Products Consisting Of Natural Milk Constituents, Whether Or Not Containing Added Sugar Or Other Sweetening Matter, In Forms Other Than Blocks Or Powder, Not Put Up For Retail Sale, Not Elsewhere Specified Or Included.

Exports : Whole Milk



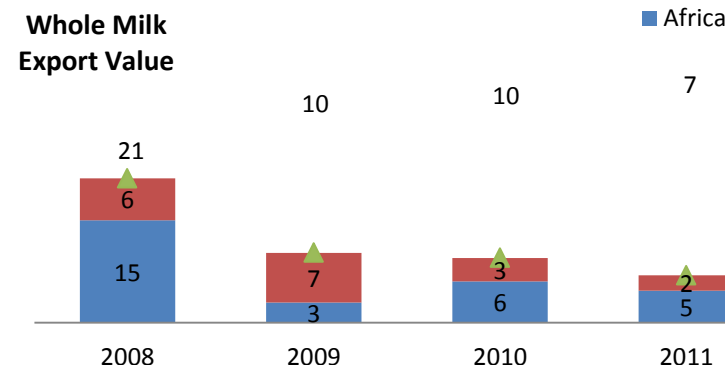
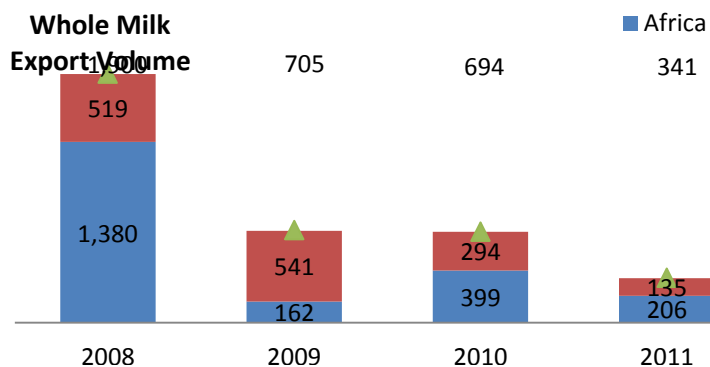
Egypt

Volume :

	2008	2009	2010	2011	Total
Africa	1,380	162	399	206	2,147
Europe					
Middle East	519	541	294	135	1,491
North America					
Others		1			1
Total	1,900	705	694	341	3,639

Value :

	2008	2009	2010	2011	Total
Africa	15	3	6	5	29
Europe					
Middle East	6	7	3	2	19
North America					
Others					
Total	21	10	10	7	48



	04-02-21				
	2008	2009	2010	2011	
KSA	1,095	421	361	258	56
Djibouti	652	652			
Morocco	445	46	14	210	175
Libya	408	258	100	20	30
Sudan	382	322	15	45	
Nigeria	120			120	
Syria	115	40			75
Ethiopia	94	83	11		
Palestine	88	3	84		
Jordan	72	17	55		
Yemen	52		30	22	
UAE	30	13	6	7	4
Qatar	28	19	2	6	
S Africa	17		17		
Cameron	14	14			
Tunisia	6		5		1
Total	3,639	1,900	705	694	341

Exports : Whole Milk

Split by Product/ Country 2008-2011



Egypt

			Total	KSA	Djibouti	Morocco	Libya	Sudan	Nigeria	Syria	Ethiopia	Palestine	Jordan	Yemen	UAE	Quatar	S. Africa	Cameron
0402219900	2,051	2008	1,514	2	652		238	322		40		3	17		8			14
		2009	320	110		14	80	1			11	21			2	1		
		2010	823	3		210	20		120							1		
		2011	18			50	30			75								
			2,674	115	652	274	368	323	120	115	11	24	17		10	1		14
0402212000	886	2008	1,240	211											5	19		
		2009	318	236			20					63	28	2	4	1	17	
		2010	5	199											6	6		
		2011	239	56											2			
			1,801	702			20					63	28	2	17	26	17	
0402211000	544	2008	16	207		46	20				83							
		2009	28	4				14					27	28				
		2010	69	5										22	1			
		2011	51			75									1			
			164	216		121	20	14			83		27	50	2			
0402219110	88	2009	14	11														
		2010	26					25										
		2011	39			50									1			
				11		50		25							1			
0402219190	71	2010		51				20										
				51				20										
	3,639		Total	1,095	652	445	408	382	120	115	94	88	72	52	30	28	17	14

0402219900 Milk, In Powder, Granules Or Other Solid Forms, Of A Fat Content, By Weight, Exceeding 1.5%, In Packages, Not Elsewhere Specified

0402212000 Cream, In Powder, Granules Or Other Solid Forms, Of A Fat Content, By Weight, Not Exceeding 1.5%, Not Containing Added Sugar Or Other Sweetening Matter

0402211000 Milk For Infant Half Fat, In Powder, Granules Or Other Solid Forms, Of A Fat Content, By Weight, Not Exceeding 1.5%, Not Containing Added Sugar Or Other Sweetening Matter

0402219110 Milk, In Powder, Granules Or Other Solid Forms In Packages Of Weight Not Less Than 10 Kgs To Less Than 20 Kgs, Not Containing Added Sugar Or Other Sweetening Matter.

0402219190 Milk, In Powder, Granules Or Other Solid Forms, Of A Fat Content, By Weight, Exceeding 1.5% Not Containing Added Sugar Or Other Sweetening Matter, In Packages Of 20 Kgs And More

Exports : Cheese

Total Exports Annual Split by Region 2008-2011



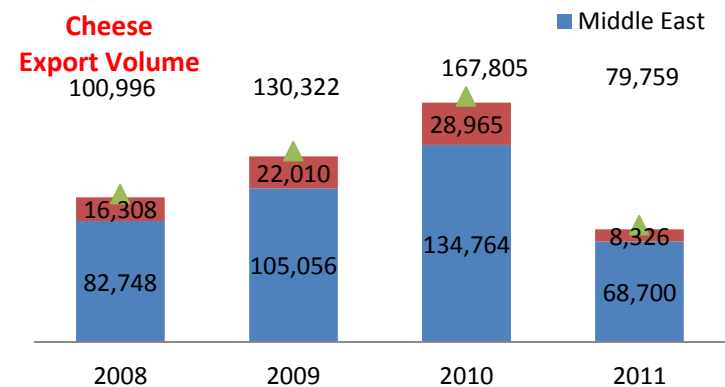
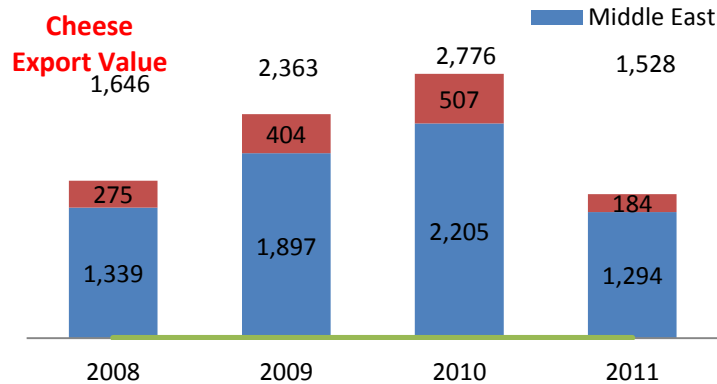
Egypt

Volume :

	2008	2009	2010	2011	Total
Africa	275	404	507	184	1,370
Asia	7	28	14	9	58
Europe	8	4	3	1	15
Latin America	14	20	32	24	89
Middle East	1,339	1,897	2,205	1,294	6,735
North America	4	10	12	8	33
Oceania					1
Others		2	2	7	12
Russia					
Total	1,646	2,363	2,776	1,528	8,313

Value :

	2008	2009	2010	2011	Total
Africa	16,308	22,010	28,965	8,326	75,609
Asia	358	1,280	558	462	2,658
Europe	291	246	206	38	782
Latin America	951	1,116	1,863	1,259	5,189
Middle East	82,748	105,056	134,764	68,700	391,267
North America	339	505	1,135	643	2,623
Oceania		18	15	17	50
Others		91	251	315	656
Russia				48	48
Total	16,308	22,010	28,965	8,326	478,882



Exports : Cheese

Total Exports / Export Market - Country / Product Class 2008-2011



Egypt

	04-06-10 Fresh					04-06-20 Grated					04-06-30 Processed					04-06-40 Blue-Veined			04-06-90 Others				
	2008	2009	2010	2011	Total	2008	2009	2010	2011	Total	2008	2009	2010	2011	Total	2008	2011	Total	2008	2009	2010	2011	
KSA	114,665	6,490	6,894	9,688	5,635	28,707	20	97	484	18	619	388	4,290	14,601	6,897	26,177				17,077	19,994	12,471	9,621
Iraq	94,071	3,230	3,087	4,822	2,513	13,652			151	22	173	863	5,457	13,727	7,086	27,134				17,853	16,580	11,857	6,823
Libya	60,356	1,735	2,617	6,338	896	11,586	32				32	139	2,102	8,530	2,305	13,076				11,382	12,170	9,392	2,718
Yemen	35,488	139	857	446	108	1,550						81	1,457	7,188	3,488	12,214				5,341	6,950	5,710	3,722
Jordan	29,644	3,268	3,771	4,370	1,725	13,134	41	20	5	81	146	339	503	2,391	1,656	4,889	48	48		3,210	3,738	2,816	1,663
Kuwait	24,637	1,633	1,941	3,159	1,527	8,260	14		74	15	104	261	348	8,759	494	9,862				2,373	1,816	1,247	975
Oman	23,669	127	294	255	100	776		29			29	16	6,261	4,130	1,538	11,946				3,898	3,318	2,261	1,442
Lebanon	23,241	1,658	2,174	3,149	1,513	8,495		12	253	53	318	189	259	1,754	1,080	3,283	18	18		4,379	3,726	1,931	1,092
UAE	13,487	598	650	1,248	629	3,125	18	6	1	17	42	38	790	1,826	1,059	3,713				2,455	1,658	1,468	1,026
Syria	12,425	403	639	761	622	2,424	37				37	18	943	2,218	814	3,994	16	16		1,607	1,591	2,081	676
Palestine	9,779	663	717	1,299	169	2,848							444	514	132	1,090				2,067	1,839	1,133	803
Haiti	5,061			132	75	207							264	1,040	529	1,832				937	777	666	642
Morocco	4,498		321	871		1,192				10	10	26	19	480	373	897				506	841	880	172
Quatar	4,458	221	203	363	219	1,006	1		3		4		101	939	213	1,253				628	714	424	429
Israel	3,950	106	72	858	303	1,339				84	84		175	1,431	257	1,863				118	309	164	74
Aretria	2,827		63		41	104							182	420	255	857				575	564	393	335
U.S.A.	2,484	84	87	271	147	589			3		3		78	98	35	211				239	304	697	442
N. Vietnam	1,811		23			23							33	182	184	400				106	992	158	132
Mauritius	1,570	4	24	2	4	33							43	254	176	472				245	445	206	168
Bahrein	1,266	65	68	129	69	332						29	63	117	86	295	19	19		254	200	89	76
Djibouti	1,239		9			9							18	77	42	136				92	938	25	40
Senegal	993		22	18		40						39	77	32	25	174				332	382	39	26
Anoglia	849		7			8							59	45	131	235				293	200	112	
Sudan	828	22	140	102	3	268							15	70		84				185	145	145	1

Exports : Cheese

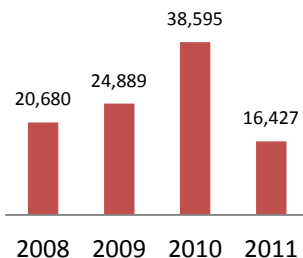
Total Exports Annual Split by Category 08-11



Egypt

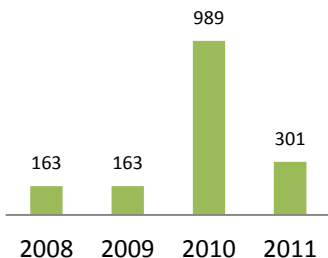
04-06-10
Fresh

	Volume	Value
2008	20,680	250
2009	24,889	385
2010	38,595	474
2011	16,427	223
Total	100,591	1,332



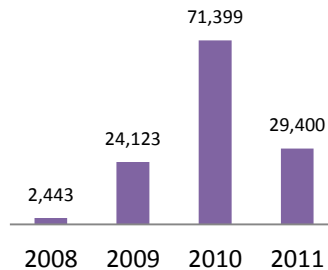
04-06-20
Grated All

	Volume	Value
2008	163	3
2009	163	3
2010	989	18
2011	301	5
Total	1,616	30



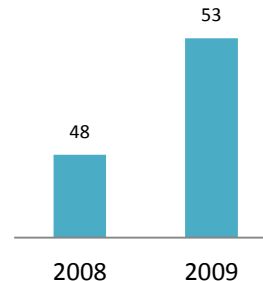
04-06-30
Processed Not Grated

	Volume	Value
2008	2,443	39
2009	24,123	448
2010	71,399	1,244
2011	29,400	606
Total	127,365	2,337



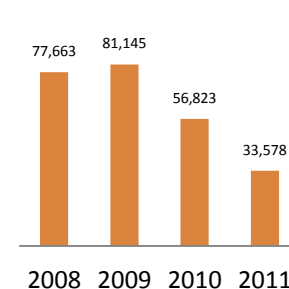
04-06-40
Blue-Veined

	Volume	Value
2008	48	
2011	53	1
	101	1



04-06-90
Others

	Volume	Value
2008	77,663	1,354
2009	81,145	1,526
2010	56,823	1,039
2011	33,578	693
Total	249,208	4,613



Top Export Markets

	2010	2011
KSA	28,707	9,688
Iraq	13,652	4,822
Jordan	13,134	4,370
Libya	11,586	6,338
Lebanon	8,495	3,149
Kuwait	8,260	3,159
UAE	3,125	1,248
Palestine	2,848	1,299
Syria Arab	2,424	761
Yemen	1,550	446
Israel	1,339	858
Morocco	1,192	871
Qatar	1,006	363
Oman	776	255
U.S.A.	589	271
Bahrain	332	129
Sudan	268	102
Total	100,566	38,595

	2010	2011
KSA	619	484
Lebanon	318	253
Iraq	173	151
Jordan	146	5
Kuwait	104	74
Israel	84	84
UAE	42	1
Syria	37	
Libya	32	
Oman	29	
Morocco	10	10
Canada	10	10
Others	5	5
Qatar	4	3
U.S.A.	3	3
Total	1,616	989

	2010	2011
Iraq	27,134	13,727
KSA	26,177	14,601
Libya	13,076	8,530
Yemen	12,214	7,188
Oman	11,946	4,130
Kuwait	9,862	8,759
Jordan	4,889	2,391
Syria	3,994	2,218
UAE	3,713	1,826
Lebanon	3,283	1,754
Israel	1,863	1,431
Haiti	1,832	1,040
Qatar	1,253	939
Palestine	1,090	514
Morocco	897	480
Total	127,349	71,399

04-06-40	2008	2011
Jordan	48	48
Bahrain	19	19
Lebanon	18	18
Syria	16	16
Yemen	0	0
Total	101	48

04-06-90	2010	2011
KSA	59,162	12,471
Iraq	53,112	11,857
Libya	35,662	9,392
Yemen	21,724	5,710
Jordan	11,427	2,816
Lebanon	11,127	1,931
Oman	10,919	2,261
UAE	6,607	1,468
Kuwait	6,411	1,247
Syria Arab	5,955	2,081
Palestine	5,841	1,133
Haiti	3,022	666
Morocco	2,399	880
Qatar	2,195	424
Aretria	1,866	393
U.S.A.	1,682	697
Total	249,208	56,823

Exports : Cheese

Total Exports Annual Split by Category / Market 08-11



Egypt

04-06-1 Fresh						04-06-20 Grated All						04-06-30 Processed Not Grate						04-06-90 Others						
		2008	2009	2010	2011			2008	2009	2010	2011			2008	2009	2010	2011			2008	2009	2010	2011	
		100,591	20,680	24,889	38,595	1,616	163	163	989	301			127,365	2,443	24,123	71,399	29,400			249,208	77,663	81,145	56,823	33,578
KSA		28,707	6,490	6,894	9,688	619	20	97	484	18	Iraq	27,134	863	5,457	13,727	7,086	KSA	59,162	17,077	19,994	12,471	9,621		
Iraq		13,652	3,230	3,087	4,822	318		12	253	53	KSA	26,177	388	4,290	14,601	6,897	Iraq	53,112	17,853	16,580	11,857	6,823		
Jordan		13,134	3,268	3,771	4,370	173			151	22	Libya	13,076	139	2,102	8,530	2,305	Libya	35,662	11,382	12,170	9,392	2,718		
Libya		11,586	1,735	2,617	6,338	146	41	20	5	81	Yemen	12,214	81	1,457	7,188	3,488	Yemen	21,724	5,341	6,950	5,710	3,722		
Lebanon		8,495	1,658	2,174	3,149	104	14		74	15	Oman	11,946	16	6,261	4,130	1,538	Jordan	11,427	3,210	3,738	2,816	1,663		
Kuwait		8,260	1,633	1,941	3,159	84				84	Kuwait	9,862	261	348	8,759	494	Lebanon	11,127	4,379	3,726	1,931	1,092		
UAE		3,125	598	650	1,248	42	18	6	1	17	Jordan	4,889	339	503	2,391	1,656	Oman	10,919	3,898	3,318	2,261	1,442		
Palestine		2,848	663	717	1,299	37	37				Syria Arab	3,994	18	943	2,218	814	UAE	6,607	2,455	1,658	1,468	1,026		
Syria Arab		2,424	403	639	761	32	32				UAE	3,713	38	790	1,826	1,059	Kuwait	6,411	2,373	1,816	1,247	975		
Yemen		1,550	139	857	446	29		29			Lebanon	3,283	189	259	1,754	1,080	Syria Arab	5,955	1,607	1,591	2,081	676		
Israel		1,339	106	72	858	29				10	Israel	1,863		175	1,431	257	Palestine	5,841	2,067	1,839	1,133	803		
Morocco		1,192		321	871	10					Haiti	1,832		264	1,040	529	Haiti	3,022	937	777	666	642		
Qatar		1,006	221	203	363	10			10		Qatar	1,253		101	939	213	Morocco	2,399	506	841	880	172		
Oman		776	127	294	255	5			5		Palestine	1,090		444	514	132	Quatar	2,195	628	714	424	429		
U.S.A.		589	84	87	271	4	1		3		Morocco	897	26	19	480	373	Aretria	1,866	575	564	393	335		
Bahrein		332	65	68	129	3			3		Aretria	857		182	420	255	U.S.A.	1,682	239	304	697	442		
Sudan		268	22	140	102						Mauritius	472		43	254	176	N Vietnam	1,388	106	992	158	132		
No Response		263		25	153						N Vietnam	400		33	182	184	Djibouti	1,095	92	938	25	40		
Montenegro		217	200	17							Unknown	302		16	63	223	Mauritius	1,064	245	445	206	168		
Haiti		207			132						Bahrein	295	29	63	117	86	Senegal	780	332	382	39	26		
Aretria		104		63	41						Anoglia	235		59	45	131	Israel	664	118	309	164	74		
UK		69		68	1						U.S.A.	211		78	98	35	Bahrein	620	254	200	89	76		
Malaysia		41			39						Senegal	174	39	77	32	25	Anoglia	606	293	200	112			
Senegal		40		22	18						Djibouti	136		18	77	42	Turkey	488	488					
Mauritius		33	4	24	2	101	48		53		Albania	132		21	93	19	Sudan	476	185	145	145	1		
Guinea		27			9						Tunisia	100			42	58	Congo -Zair	353	240	70	26	17		
Congo		26	9	9	9						Afghanistan	100		39	27	34	Algeria	274		127		147		
Venzuela		25		25							Sudan	84		15	70		Albania	199	52	55	73	19		
Canada		24	6	3	13						Srilanka	63	8	18	21	15	Tunisia	198	120		21	58		
N Vietnam		23		23							Congo	52		27	25		Cote D'Ivoire	146	28	63	47	8		
Cameron		22	19		1						Mauritania	49		5	43		Afghanistan	131	66	24	27	14		
Australia		22			14						Pakistan	48	8		22	18	Malaysia	108		69	23	16		
Greece		18			18						Seychelles	47			40	7	Pakistan	108	29	48	15	15		
Ghana		18		18							South Africa	46		15	16	15	India	107	100		8			
Tunisia		18			18						Russia	41			41		Ethiopia	102	64			38		
Congo		17		9	9						Cote D'Ivoire	39			39		Canada	90	11	31	31	16		
Pakistan		13		13							Mozambique	34			17	17	Cameron	87	51	35				
Mozambique		9		9							Liberia	32		8	16	8	No Response	73		49	23	1		
Djibouti		9		9							Gabon	27			8	19	Mali	70	37	17	16			
Anoglia		8		7							Algeria	20				20	Seychelles	63	4	9	34	16		
Afghanistan		8			8						Surinam	19			13	6	Mozambique	60	17	17	419	17		
Tajikistan		7			7						India	17			8	9	Congo	58		43		16		
Turkmenistan		7			7						Ghana	16				16								

Exports : Lactose

Total Exports Annual Split by Category 08-11



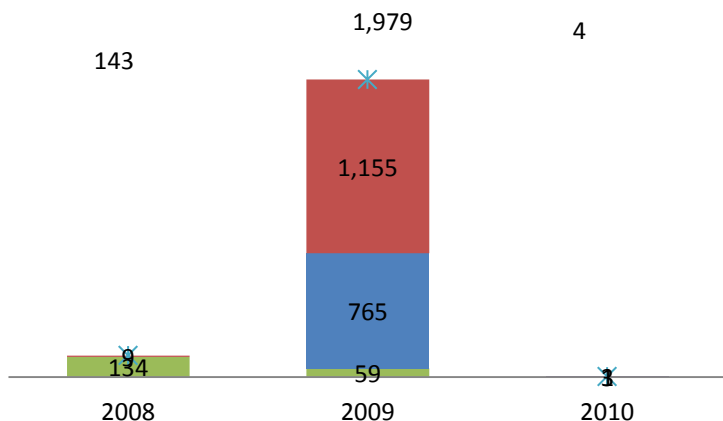
Volume :

	2008	2009	2010	2011	Total
Africa	134	59			193
Europe		765			765
Middle East	9	1,155	1		1,166
North America			3		3
Total	143	1,979	4		2,126

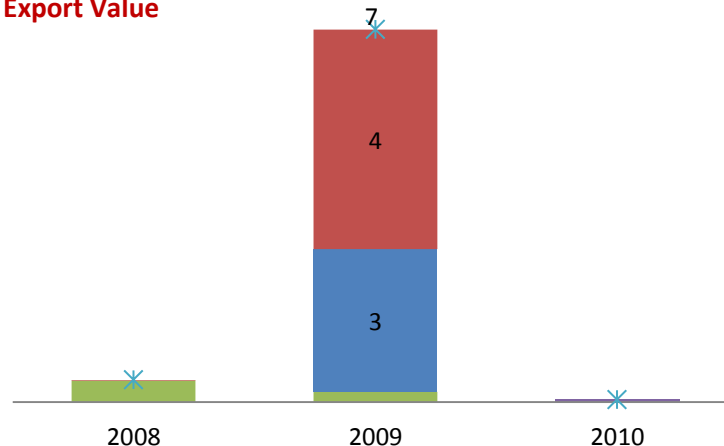
Value :

	2008	2009	2010	2011	Total
Africa					1
Europe		3			3
Middle East		4			4
North America					
Total		7			8

Lactose Export Volume ■ Africa ■ Europe ■ Middle East ■ North America ✖ TOTAL



Lactose Export Value ■ Africa ■ Europe ■ Middle East ■ North America ✖ TOTAL



	2008	17-02-11			17-02-19		
		2008	2009	2010	Total	2008	Total
Turkey	1,137		1,137		1,137		
Germany	765		765		765		
Tunisia	131		59		59	72	72
Libya	62	60			60	2	2
Jordan	9		9		9		
KSA	9		9		9		
UAE	8	8			8		
U.S.A.	3			3	3		
Bahrein	1			1	1		
Kuwait	1					1	1
Morocco	1	1			1		
Total	2,126	69	1,979	4	2,052	75	75

Exports : Lactose

Split by Product/ Country 2008-2011



Egypt

			Total	Turkey	Germany	Tunisia	Libya	Jordan	KSA	UAE	U.S.A.	Bahrain	Kuwait	Morocco		
1702111000	2,041	2008	69				60				8				1	
		2009	1,969	1,137	765	59			9							
		2010	3									3				
			2,041	1,137	765	59	60		9	8	3					1
1702191000	73	2008	73			72									1	
			73			72									1	
1702119000	11	2009	9					9								
		2010	1										1			
			11						9				1			
1702199000	2	2008	2				2									
			2				2									
			2,126	1,137	765	131	62	9	9	8	3	1	1	1	1	

Lactose And Lactose Syrup, Not Containing Added Flavoring Or Coloring Matter,

- 1702111000 Containing By Weight 99% Or More Lactose, Expressed As Anhydrous Lactose, Calculated On The Dry Matter
- 1702191000 Pharmaco Poeial, Containing By **Weight Less Than 99% Lactose**, Calculated On The Dry Matter
- 1702119000 Not Pharmaco Poeial, **Containing By Weight 99% Or More Lactose**, Expressed As Anhydrous Lactose, Calculated On The Dry Matter
- 1702199000 Not Pharmaco Poeial, Containing By Weight **Less Than 99% Lactose**, Calculated On The Dry Matter



Egypt

Trade	Category	2008	2009	2010	2011	Total	--	2008	2009	2010	2011	Total
		Value	Value	Value	Value	Value		Volume	Volume	Volume	Volume	Volume
Exports	04-04 Whey	13	9	4	2	27		2,769	665	910	333	4,678
	Cheese	1,646	2,363	2,776	1,528	8,313		100,996	130,322	167,805	79,759	478,882
	Lactose		7			8		143	1,979	4		2,126
	Skimmed Milk	6	2	6	9	23		932	131	612	1,338	3,015
	Whole Milk	21	10	10	7	48		1,900	705	694	341	3,639
		1,686	2,392	2,796	1,545	8,419		106,740	133,802	170,025	81,773	492,340
Imports	04-04 Whey	276	183	256	193	908		20,614	9,096	36,162	11,951	77,823
	Cheese	525	524	497	354	1,901		21,239	20,222	67,710	57,932	167,103
	Lactose	29	17	17	14	76		2,576	2,584	4,169	1,937	11,266
	Skimmed Milk	592	580	681	451	2,305		36,636	25,733	45,302	24,362	132,033
	Whole Milk	334	262	278	318	1,193		16,875	12,403	41,274	16,258	86,810
		1,757	1,566	1,730	1,330	6,382		97,940	70,038	194,616	112,439	475,033
		3,443	3,958	4,526	2,875	14,802		204,680	203,840	364,641	194,212	967,373